



# AUEW DEFIES TUC LINE ON BALLOT CASH

By STEPHEN WARD Industrial Staff

THE national executive of the moderate Amalgamated Union of Engineering Workers voted by five to three yesterday to ask its 1,005,000 members whether they are in favour of letting the Government fund the union's election for all its officials.

These elections cost the AUEW £500,000 a year. But TUC policy forbids accepting Government money to hold postal ballots.

No union apart from the Electrical, Electronic, Telecommunication and Plumbing Union has so far broken ranks.

The Government offered to fund ballots as one of the provisions of the 1980 Employment Act, but to qualify unions have to signal their acceptance by applying before Feb. 1, 1985.

## Recouping £1.8 million

Mr Terence Duffy, president of the AUEW, has been trying unsuccessfully since 1980 to persuade the union's annual delegate conference to accept cash for ballots.

Yesterday he pointed out at the national executive that it was the last chance to take the money and proposed that the members should decide to make the idea more palatable.

Ballot papers will be sent to members on Dec. 21 to be returned by Jan. 11, in time for the result to be declared before the Government's deadline.

If the members accept, the

AUEW will be able to recoup a sum in the region of £1.8 million, the cost of elections held since 1980.

## Reflecting views

Mr Duffy suggested last night that the TUC should re-appraise its blanket opposition to cash for ballots.

"We believe that in a democracy, everyone in power should be accountable to his members and should reflect their views.

"If they decide the money should be taken, in spite of the divisions that might be created, I have no doubt we shall be able to do that."

The TUC's opposition to the EPTU and the AUEW is likely to surface at today's meeting of the Employment Policy and Organisation Committee, where other union leaders will try to persuade the moderates to change their minds.

But the ultimate sanction of expulsion from the TUC would probably hurt the TUC more than it would hurt the AUEW.

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## GLC 'militants' guide'

By Our Industrial Staff

A STUDY of local-area strike-options open to the power industry, published yesterday by the Greater London Council, pinpoints the areas of operation believed to be most vulnerable to union disruption.

It brought immediate protests from Conservative MPs who accused the council of wasting ratepayers' money on an "irresponsible" exercise.

Called "London in the Dark," the booklet amounts to a "militants' guide" to what steps the industry will take where and when, to keep generators running in the months ahead.

The document, which a GLC spokesman said is being sent free to interested parties on both sides of the coal dispute, also sets out the trade union blocking actions considered likely and their potential impact on power supplies.

## No co-operation

The report's authors, Dr Mark Barrett, an independent energy consultant, and Dr Nigel Mason, the GLC's research officer specialising in energy, concede that they have had to work without co-operation from the Government, the Coal Board and the Central Electricity Generating Board.

Dr Barrett said the report had been assembled on the basis of known data, trends, reports from contacts in the field and "leaks."

Mr Michael Ward, chairman

of the GLC's industry and employment committee, which sponsored the survey, estimated its cost to ratepayers at about £2,000.

The report says that because of dwindling stocks at power stations outside the Midlands and the increasing need to import coal, the Government will have to import direct to the Thames estuary stations and divert coal deliveries from the working Midlands coalfields to less well-supplied stations elsewhere.

## BENN DISMISSES 'TRICKLE BACK'

Mr Wedgwood Benn, MP for Chesterfield, said at a miners' support meeting at County Hall, London, last night that the "trickle back" to work had fallen well below the Coal Board's expectations and would not erode the determination of the overwhelming majority still on strike.

He called on power workers to refuse to handle oil and coal at generating stations, and said journalists, printers, producers and television teams must demand "the right to publish the truth about the miners' case."

## 85 TO LOSE JOBS

T. Raleigh yesterday announced another 85 redundancies at their Nottingham cycle factory. The workforce will be brought down to about 2,500. It has been cut by nearly 5,000 in recent years.

The Cliff Quay power station in Ipswich is to close next October, the Central Electricity Generating Board has announced. The coal-fired station was partly shut down after a fire two years ago.

## POWER PLANT TO GO

The National Coal Board's figures for the second day running coal was produced on two shifts at Biston Glen colliery, near Edinburgh, yesterday as 705 miners — more than half the workforce — returned to the pit.

The increase of 63 on Monday's figure was described by the Scottish Coal Board as "very encouraging." The spokesman said 1,000 tons of coal a day was now being mined, about 20 per cent. of normal output.

A total of 1,400 miners are now working in Scottish pits, a month ago a total of 444 pits had been arrested outside Scottish pits.

## NCB's strike statistics

Coal Board figures of pits working and on strike, the number of miners returning for the first time, and total numbers working yesterday:

	Normal working	Some working	On strike	Men returning	Men returned	Total	Yr. to date
Scotland	—	2	7	142	1,400	12,500	22,000
N. East	—	—	13	2	265	1,787	—
N. Yorks	—	—	9	3	50	414	15,000
Doncaster	—	—	6	4	21	153	13,000
Barnsley	—	—	3	7	36	539	13,200
S. Yorks	—	—	12	3	165	1,085	13,800
Notts	25	25	—	—	few	26,500	30,000
S. Mids.	31	1	5	—	18	9,378	15,300
Western	9	5	—	—	83	10,448	14,000
S. Wales	—	—	5	25	16	100	19,600

The return-to-work table was not printed in yesterday's London editions because of production problems caused by unofficial industrial action. The table did appear in all editions printed in Manchester.

Richard Northedge, City Staff

SIR GORDON BORRIS, Director-General of Fair Trading, has asked the Government to impose tough controls on building societies to stop them abusing their power if they are allowed to expand into new activities.

The Government favours expansion of the societies' traditional savings and housing finance functions, and produced a Green Paper in the summer which suggested how they could widen their business to include insurance, banking, housebuilding, renting and conveying activities.

But in a report to the Treasury, Sir Gordon speaks of conflicts of interest and possible abuses of the societies' monopoly position.

Sir Gordon has also told the Treasury that he sees no good reason why societies should expand into areas not connected with their traditional housing or saving business.

Consumer choice

In particular, he says that dealing in stocks and shares for customers — which the Green Paper had suggested — was well beyond the scope of societies.

Sir Gordon said yesterday that he welcomed the Government's plans for the societies which would increase competition and consumer choice.

A change in the law is expected next year, but Sir Gordon said: "Because of the conflicts of interest that could arise if the building societies provide a wider range of services, a number of rules need to be spelled out in the legislation itself."

Such rules would mean the societies having to declare their interest in any transaction — for instance, if they were giving a mortgage on a property they were selling as estate agent.

On existing Bounty, Bounty Extra and Bounty Extra Plus Accounts, there will be a further reduction of 0.3% at the end of the period of notice prescribed in the terms and conditions of the respective accounts.

# Edwards accuses Britain's cowardly, devious managers

By ROLAND CRIBBEN Business Correspondent

BRITISH managers were accused yesterday of cowardice by Sir Michael Edwards, former British Leyland chairman recently installed as head of Dunlop after pressure from the group's bankers.

## ANGLO-U.S. LAKER RIFT HEALED

By Air Cdr G. S. COOPER Air Correspondent

PRESIDENT REAGAN's decision to halt the United States Justice Department's inquiry into Laker Airways' antitrust case was welcomed yesterday by the Department of Transport as a move towards improving Anglo-American relations over air services.

But talks will continue on the dispute over cut-price transatlantic fares.

The ending of the criminal investigation in America does not stop Laker Liquidator, Mr Christopher Morris, from carrying on with the \$800 million civil claim against Laker Airways and several other airlines for conspiring to put Laker Airways out of business in 1982.

Nor does it prevent more civil actions being pressed under American law by airlines claiming the right to defend their businesses from competitors thought to be guilty of collusion in resorting to predatory fares.

The most immediate effect of the ending of the Grand Jury action is to remove the threat of criminal proceedings by the United States Government against British Airways and other major airlines at a critical moment in the run-up to privatisation of the State airline.

This threat was considered so important in Whitehall that Mrs Thatcher is credited with taking a hand in persuading President Reagan to intervene.

By declaring his intention to be in the nation's best interest, Mr Reagan may also have been mindful of the backing given to Britain by the International Air Transport Association in Montreal last month.

IATA criticised the United States indirectly for trying to apply domestic anti-trust law unilaterally to international airline operations, condemning any action that sought to impose extra-territorial jurisdiction over other sovereign States.

## Guarantees sought

RICHARD BRESTON in Washington writes: President Reagan's personal decision to call off a Federal Grand Jury investigation into possible criminal violations of American anti-trust laws by British and other airlines has provided a new chance for cheaper transatlantic fares.

Major airlines recently offered bargain return fares of \$578 (£302) between New York and London, but the British Government refuse to approve the plan unless the United States guaranteed that British airlines would not face antitrust charges similar to those being considered in the Laker case.

Editorial Comment — P10

## 300 JOBS FACE AXE

By Our Transport Correspondent

London Transport wants to cut 300 of the 1,000 jobs in its building department at Parsons Green, adding to plans to axe 3,150 jobs on the Underground, 3,000 on the buses and 750 at the Acton railway works.

## Ramsbury Building Society

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# GANDHI FAMILY FACES POLLING CIVIL WAR

By DAVID GRAVES in Sultanpur, Uttar Pradesh

MR RAJIV GANDHI yesterday spoke for the first time about threats on his life and the unprecedented security surrounding him after his mother's murder.

Ringed by at least a dozen heavily-built bodyguards, the Indian Prime Minister said: "It is something I will have to live with."

Mr Gandhi, 40, was speaking during an impromptu Press conference in Sultanpur, 400 miles north-east of Delhi, after he had filed his nomination to fight next month's general election.

It was the first time he had spoken to reporters since he succeeded his mother shortly after her assassination on Oct. 31. I was the only Western newspaper correspondent present.

He had flown to the small country town in Uttar Pradesh, 50 miles from his constituency in Amethi, with his Italian-born wife Sonia to hand in his nomination and 500 rupees (£32.50) deposit.

He will contest the seat, which he won in a by-election in 1981, in a direct fight with his sister-in-law Mrs Maneka Gandhi, 33, the widow of his younger brother Sanjay. She will file her nomination today in her husband's former constituency.

The local campaign will be the most volatile personality clash of the election and could develop into a Gandhi family civil war.

## 'I will win'

An estimated 600,000 voters will decide the battle between them which is likely to be clouded by the personal animosity and bitterness they feel towards each other after Mrs Indira Gandhi decided to let her elder son fight the seat instead of her daughter-in-law after Sanjay's death in 1980.

When I asked him how he looked forward to fighting his sister-in-law, the Prime Minister said: "It is not something I am looking forward to particularly. But if she wants to contest the seat, then that is her right."

I'm perfectly confident that I will win, hopefully with an increased majority. I am also convinced we will win the election. There is no doubt in my mind about that."

Mr Gandhi, answering questions somewhat falteringly, reiterated his speech of last week in which he said changes would be made to make government run more smoothly and easier. By that he was thought to be referring to widespread corruption in government institutions and commerce.

He said India's foreign policy, particularly its leading role within the non-aligned movement, would remain as it

## Rock star party may win Senate seat

By DENIS WARNER in Melbourne

A STARTLING jump in support for the new Nuclear Disarmament party, led by rock singer, now seems likely to win it a Senate seat in New South Wales, thwarting Labour's hope of gaining control of both

Houses of Parliament on Dec. 1.

The latest opinion poll shows that the anti-nuclear party has almost doubled its support in New South Wales to 17 per cent — more than enough to secure it one Senate seat.

Fringe parties do not usually receive much attention from the leaders of the principal parties during election campaigns, but Mr Hawke, Prime Minister, appealed to electors for the second time yesterday not to waste their votes on the anti-nuclear group.

The party, he said, had no policy other than to oppose uranium mining, alliances with nuclear-armed countries, visits by nuclear ships, and nuclear missiles.

I don't need to be told by anyone what the dreadful possibilities of nuclear warfare are," said Mr Hawke.

If rock stars were going to run, that was their right, and in its way a healthy thing, but he believed voters were entitled to know what political candidates felt about issues that affected their daily lives.

Last-minute intervention by the Coal Board to prevent dismissal notices going out to 514 miners in southern New South Wales defered the threat of a national coal strike pending a further round of negotiations today.

However, the state faces a strike today by public servants. Schools will be closed and government departments will come to a halt as 120,000 go on strike for 24 hours in protest over a new superannuation scheme.

Although the strike is over state and not Federal issues, it will not help Mr Hawke's claims that major industrial disputes have been all but eliminated during his period in office.

The election results, as announced by the French, showed authorities on Monday, showed a landslide victory to the anti-independence Republicans. While the Front leaders are claiming a major psychological victory, French political strategists had hoped the voting results might reflect local bitterness over what is seen as a Pariian indifference toward the independence issue.

Leaders' wives give blood

Our MELBOURNE correspondent writes: Mrs Hazel Hawke, wife of the two major party leaders, yesterday donated blood to the Red Cross to try to encourage more women to come forward in the wake of the AIDS scare, a fatal disease passed on by homosexual male donors.

## 6 helicopters shot down in Tamil rebels kill 40 in police HQ bombing

By VILMA WIMALADASA in Colombo

SIX Russian helicopters and several aircraft were shot down in Afghanistan last week, according to Western diplomatic reports reaching Islamabad of Mujahideen guerrilla operations.

A Russian general named only as Karasik was killed when his helicopter was hit by a missile just south of Kabul on Tuesday last week.

Another Russian helicopter was brought down the same day. The Russian pilot, who parachuted to safety, was captured and killed by the guerrillas, while the Afghan soldier who parachuted with him was set free.

A Soviet Mi-24 helicopter was shot down on Nov. 10 near Salauddin Sang, a village in Lugar province, south-east of Kabul, and more were destroyed later that day while they were bombarding the Kabul suburb of Chatkach.

Western diplomats in Kabul report that the Showaki area is to be "de-mined" later this month.

The Soviet-backed authorities, because of the large number of rocket attacks on the capital that have emanated from that sector.

In the Kandahar suburb of Rishkure, a Russian AN-12 transport aircraft was shot down by Afghan guerrillas on Nov. 11, while on Nov. 5 the insurgents used rockets, mortars and machine guns to destroy several Soviet

Army reinforcements from the northern capital of Jaffna, 10 miles away, were at first unable to reach the wrecked station because of road blocks and land mines.

The police station staff had been reinforced with extra personnel after an earlier unsuccessful attack.

The bombing came 24 hours after rebel mines blew up an army convoy killing the commander of the northern area, and wounding four soldiers.

The attack caused the highest two death toll among security men since July last year, when guerrillas ambushed and killed 15 Sinhalese soldier, touching off a wave of ethnic violence.

Mr Athulath Mudali, Minister of National Security, last night broadcast an appeal for calm.

**Informers shot**

Both Tamil and Sinhalese police were among casualties, as well as civilians who were at the police station at the time of the explosion, he said.

Since the 1983 killings there has been sporadic violence both in North Jaffna and East Batticaloa, which terrorists want as a separate Tamil state.

The 1983 incident set off 10 days of rioting as Sinhalese sought vengeance against Tamils. The rampage left more than 550 dead, thousands injured and 300,000 homeless.

Police security and army personnel have been killed, government offices, banks and railway stations, robbed, vehicles stolen, mines laid and informers shot to lampions and summarily shot by terrorists.

The Sri Lankan population of 15 million is 70 per cent Sinhalese Buddhist, 20 per cent Hindu, Tamil and the rest Christian and Moslem. Most of Sri Lanka's people have ethnic ties with India.

Sri Lanka has a long history of tension between the Sinhalese Buddhists and Hindu Tamils.

The 1983 incident set off 10 days of rioting as Sinhalese sought vengeance against Tamils. The rampage left more than 550 dead, thousands injured and 300,000 homeless.

Observers fear any sudden incapacity of President Marcos could unleash juntas for power by several politically ambitious figures, both civilian and military.

## MARCOS HEALTH RIDDLE

By IAN WARD in Singapore

AS Manila seethed with rumours that President Marcos had undergone major surgery, was seriously ill, and had even died, a statement purportedly from the Filipino leader last night insisted he was in "good health."

But it did little to dampen widespread public speculation over the President's condition.

Mr Francisco Tato, the former Information Minister, who is now an Opposition politician and newspaper columnist, wrote on Monday that the President, 67, underwent "major surgery" last

Wednesday.

### Bloodshed fear

The widely-held belief is that doctors have performed a kidney transplant.

The Presidential Palace's initial flat denial of the operation report was superseded by another that omitted any reference to the operation and merely gave assurances that the Chief of State was attending to his official duties.

The latest rumours come as the Government's top official advisers are about to fly to financial capitals around the world for crucial meetings with bankers aimed at rescheduling the nation's staggering overseas debt.

Observers fear any sudden incapacity of President Marcos could unleash juntas for power by several politically ambitious figures, both civilian and military.

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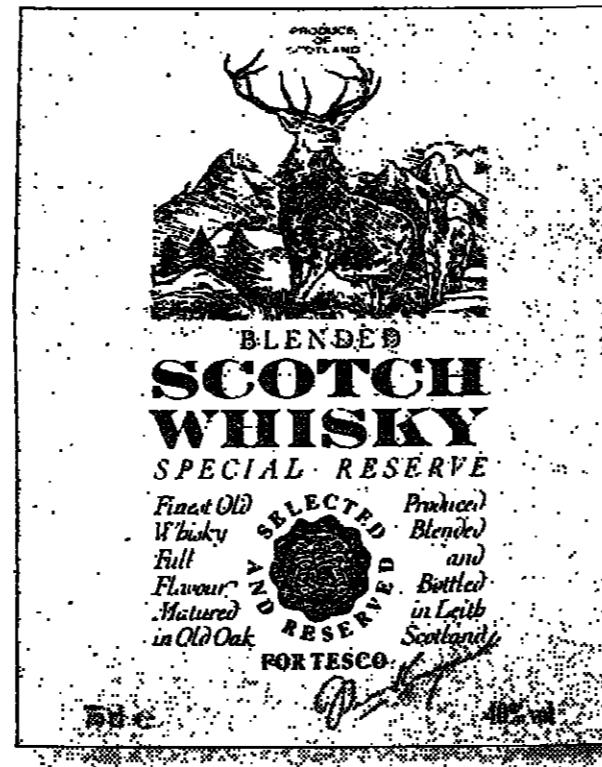
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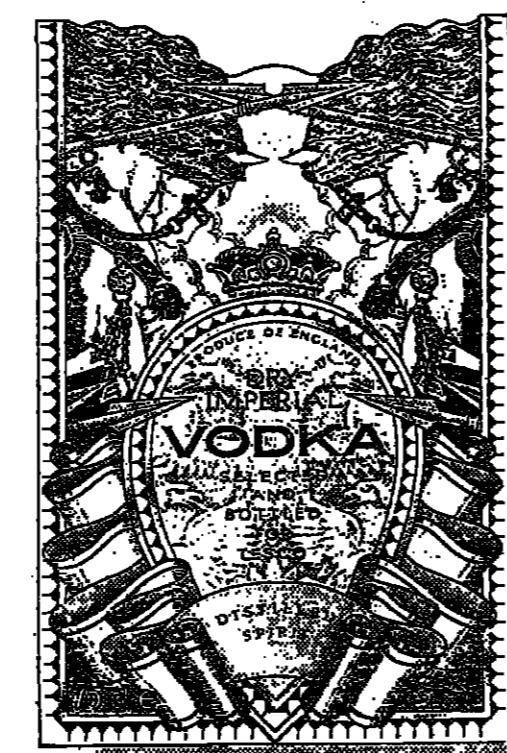
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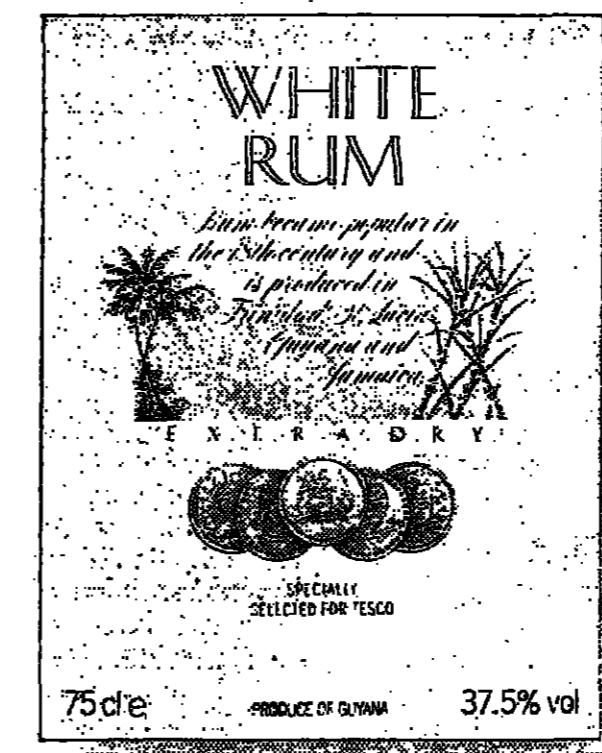
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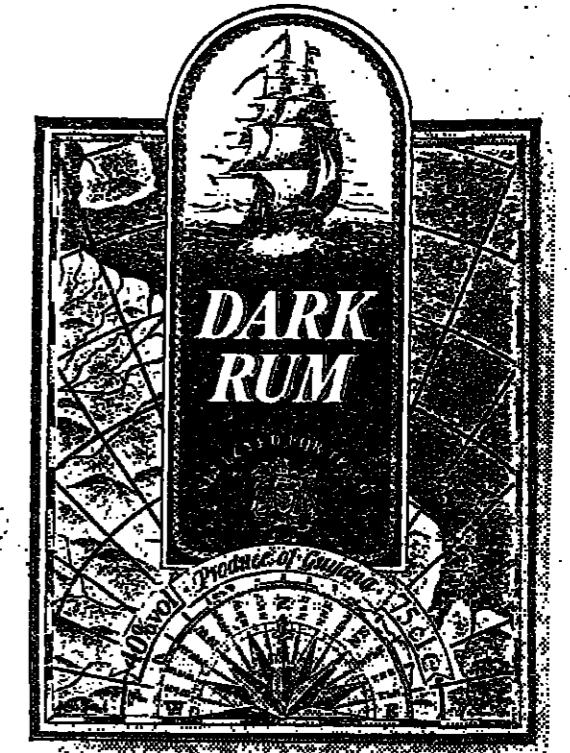
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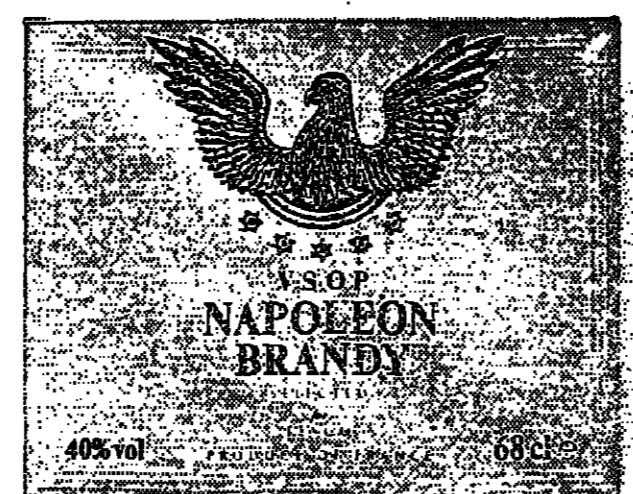
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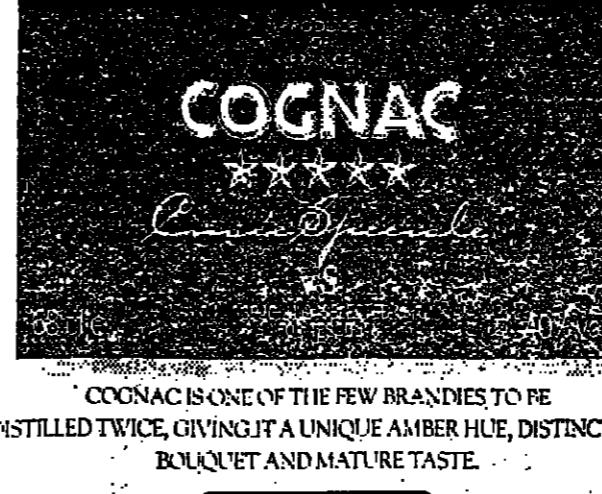
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## GUERRILLAS BURN FAMINE FOOD SUPPLIES

By R. BARRY O'BRIEN in Addis Ababa

**A**ID for victims of famine is being threatened by the intensification of guerrilla war by rebels in northern Ethiopia after the Government rejected their offer of a truce.

The United States inter-denominational relief group World Vision International said in Addis Ababa yesterday that two of its lorries and trailers carrying food had been stopped and burned by armed guerrillas at the weekend.

The lorries were destroyed at Kobo 250 miles north of Addis Ababa on the main road to Asmara.

There were also reports yesterday that lorries belonging to the Ethiopian Government Relief and Rehabilitation Commission carrying food and other relief supplies had been shot at on the road from the port of Assab. Unconfirmed reports spoke of six drivers being killed by snipers.

Rebels in the Tigre Province seeking to break away from



Ethiopia and establish their own independent state have been waging war against the Marxist military regime in Addis Ababa since the 1974 revolution which overthrew Emperor Haile Selassie.

The conflict has hampered relief operations in the drought-stricken province and has been

a reason why supplies for more than 100,000 famine victims camped outside the towns of Axum and Makale have been carried by air.

Rebels of the Tigre People Liberation Front have also been active in Wollo province south of Tigre. Wollo includes the big feeding centre for 100,000 famine victims at Koren.

The Front which claims to hold 85 per cent of territory in the famine areas offered a truce last month to ease relief supplies and called for an international commission to supervise relief operations. At a news conference in Addis Ababa last Friday the Ethiopian leader I.C.A. Mengistu rejected the truce offer and said there would be no negotiations with the rebels.

#### Increased activity

The rejection of a truce has been followed by reports of increased rebel activity.

A spokesman for World Vision International said the lorries destroyed by rebels had Ethiopian drivers and were also carrying Ethiopian relief workers.

"The trucks were stopped. Our people were taken off. The trucks were then driven down the road and set on fire. The supplies were not taken off but were burned with the trucks."

#### SIX LOST IN TUG

Six drowned when the tug Celtic, 146 tons, sank in heavy seas off Long Island, New York, on Saturday night. — Reuters.



Gen. Ariel Sharon, former Israeli Defense Minister, gesturing in the witness box during the £39.6 million libel action he has brought against "Time Magazine" in New York. Judge Abraham Sofaer is on the left, and questioning Gen. Sharon is Mr Thomas Barr, counsel for "Time".

## Sharon says report was 'blood libel'

By IAN BALL in New York

**G**EN. ARIEL SHARON, Israel's former Defense Minister, yesterday declared that *TIME* magazine had printed "a lie, nothing but a lie," when it said he encouraged the 1982 massacre of Palestinian civilians in two Beirut refugee camps.

For the fourth day he entered the witness box in the £39 million libel suit he has brought against the magazine.

"I will call it a blood libel,"

the heavy-set, grey-haired general said of the article, supposedly based on information in a secret appendix to the report of the Israeli commission that investigated the refugee camp massacres.

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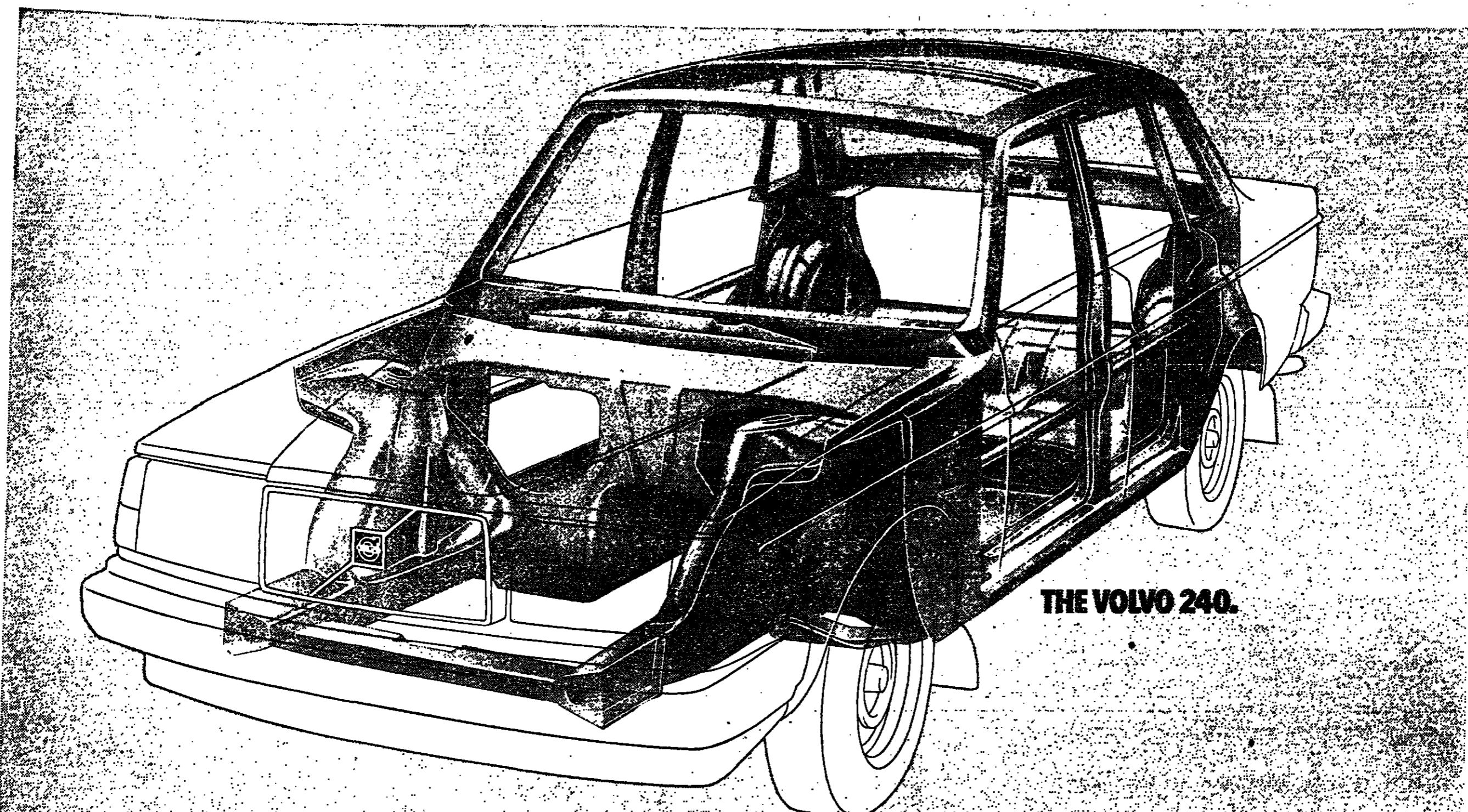
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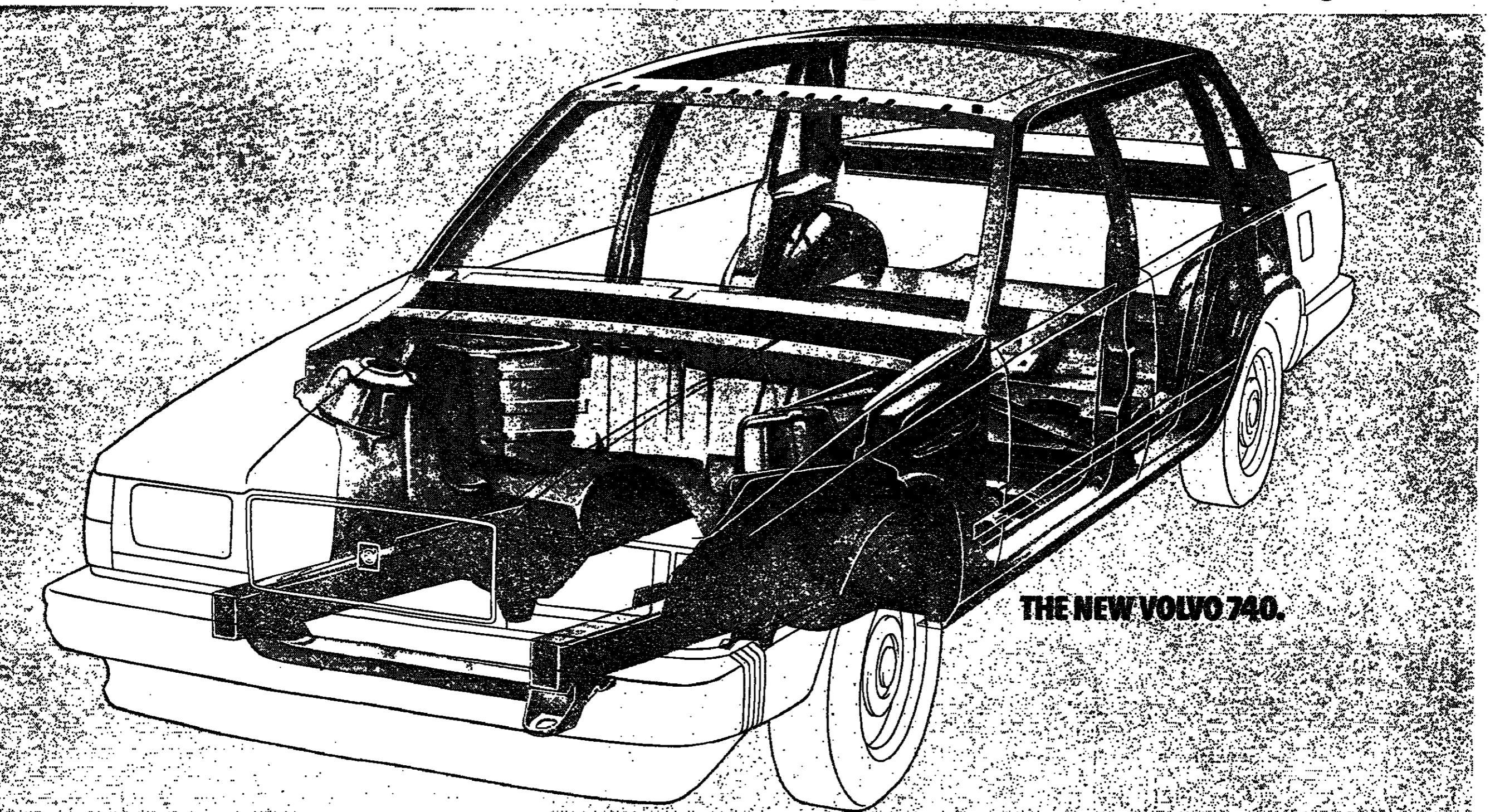
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The Daily Telegraph, Wednesday, November 21, 1984 7



THE VOLVO 240.

## AND NOW FOR SOMETHING COMPLETELY SIMILAR.



THE NEW VOLVO 740.

The new Volvo 740 saloon has a strong steel safety cage. Just like the Volvo 240.

It has crumple zones at the front and rear. Just like the Volvo 240.

It has a dual braking system that gives you 80% efficiency, even if one circuit should fail. The very same system used on the Volvo 240.

It has a driving seat designed with the help of orthopaedic surgeons, on the basis that people who know how to cure bad backs know how to prevent them. (The seats in the 240 were doctored in the same way.)

At Volvo we don't throw away good ideas simply because we've had them for some time.

Any change we make has to be an improvement. Like the new 2.3 litre engines we offer on the 740. By reducing internal friction we've made them fast and frugal.

The new body shape means there are no wheel arches to cramp your style. (There's more elbow room in the back seat than in a Daimler.)

The dashboard curves slightly so everything is beautifully to hand and the rear suspension is so new we took out a patent on it.

(You'll discover why on cobbled streets or on a tight bend.)

Look for the new Volvo 740 saloon at your nearest Volvo dealer.

It's the latest Volvo there is, but that doesn't make the 240 a late Volvo.

We'll be selling both in our range. And being built the way they are, it could be for a long, long time.

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**THE NEW VOLVO 740. FROM £9249.**

NEW VOLVO 740 RANGE STARTS AT £9249. 2.3 LITRE ENGINES, CARBURETTOR AND INJECTED VERSIONS AVAILABLE. PRICES INCLUDE CAR TAX & VAT (DELIVERY & NUMBER PLATES EXTRA). CORRECT AT TIME OF GOING TO PRESS. CUSTOMER INFORMATION TELEPHONE: IPSWICH (0473) 715131.

## RIDLEY SEEKS ROAD SCHEMES TO EASE LONDON SNARL-UPS

By JOHN PETTY Transport Correspondent

MR RIDLEY, Transport Secretary, yesterday ordered action to stop London becoming so snarled up with traffic that "there is a flight of jobs, people and prosperity from the capital."

Four key areas will be studied so that the Government can propose road schemes immediately the Greater London Council is abolished in 1986.

Mr Ridley said GLC policy was to let roads deteriorate, spending all the money on fare subsidies to try to make people use public transport.

But seven million people live within the ring being formed round London by the M25 motorway. That was more than the entire population of many countries and their needs had to be met. An efficient road network was vital.

"Ignoring the problems will not make them go away," Mr Ridley said. "Living conditions and the standard of life in London would only worsen. Action is long overdue."

### Not motorways

But it will not mean a motorway programme. Flyovers, underpasses, widening schemes and some new stretches of road were more likely. London had not had its fair share of national spending on roads in recent years.

### East London

West London gets a two-part study, one involving Husband & Co. looking at the possibility of decking over a railway line to give Earls' Court a bypass. Advice on general roads in West London, including the rest of the South Circular, will come from Sir William Halcrow and Partners.

The delegation said maximum capacity of the two tunnels was 75,000 vehicles a day without serious delays. One day last August it handled 78,781 vehicles. By 1988 it could be at full capacity.

Even assuming a new bridge across the Thames in East London by 1991, estimates were that 105,800 vehicles a day would want to use the Dartford tunnels by 1995, rising to 141,700 at the end of the century and 172,000 a day five years later, said the delegation.

**'End in sight'**  
for Dartford  
tunnel tolls

By Our Transport Correspondent

SO much traffic is using the twin Dartford tunnels that their debt may soon be wiped out and tolls can be abolished, Mr Ridley, Transport Secretary, said yesterday.

The announcement came as a delegation to his deputy, Mrs Chalker, Transport Minister, said the tunnels are so heavily used that it is essential to start planning a third tunnel.

The delegation included representatives of the Automobile Association, the National Chamber of Trade, the Confederation of British Industry and the Movement for London. It also included Mr Cyril Townsend, Conservative MP for Beckenham.

The tunnels form a vital link in the M25 motorway, but the Government refuses to assume responsibility for them. It is contributing £5 million to build an extra dozen toll booths to cope with the rising flow.

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The former Libyan Embassy in St James's Square making the news again yesterday when fire damaged the lower part of the 18th-century building, including the first floor from where the shot was fired which killed Wpc Yvonne Fletcher while she was on duty outside in April.

Right: A flowering cherry tree, planted in memory of Wpc Fletcher by officers of local police stations and the trustees of the square, being prepared in the gardens for its dedication today. The dead police officer's parents will be at the ceremony.

## 8 new areas in 'Met' shake-up

By JOHN WILKS  
Scotland Yard Staff

A MAJOR reorganisation of the Metropolitan Police which creates eight new areas, each with its own "Chief Constable," was announced by Sir Kenneth Newman, the Commissioner, yesterday.

The aim is to make policing more relevant to local needs, to get more policemen on the streets and create faster operational decisions without reference to senior officers at Scotland Yard.

Each of the new areas—there are four at present—will be headed by a Deputy Assistant Commissioner and the changes will take two years to complete.

### A much greater say

There will be a cut of 20 in the number of commanders and a similar reduction in chief superintendents. These will be achieved by natural wastage.

Chief superintendents will have a much greater say in policy matters.

The plan also revamps three central departments: territorial policing, specialist policing, and management services.

TERITORIAL POLICING will look after all the business of areas and divisions including traffic and CID.

SPECIALIST POLICING will look after work which crosses area boundaries such as anti-terrorism, fraud, major armed robbery, the import of arms, special branch and royal and diplomatic protection.

MANAGEMENT SERVICES, a new branch, will be responsible for renewing performance and will oversee planning, policy analysis, public information and complaints investigations. Staff at New Scotland Yard, now about 5,000, will be reduced. But no police stations will close.

Sir Kenneth said: "The plans should bring the top and bottom of the Force much closer together and help local policing decisions. The costs would be neutral."

## ILEA ON COURSE FOR CLASH

By JOHN GRIGSEY  
Local Government Correspondent

THE Labour-controlled Inner London Education Authority yesterday became the first authority in Britain to vote to levy an illegal rate.

ILEA intends to raise its rate next year by 3.9 per cent, or 3.1p in the pound to bring the precept to 85.1p.

Though Mrs Frances Morrell, ILEA leader, said the increase would be below the expected rate of inflation, the authority's spending plans would breach the Government's ceiling. Under the Government's Rates Act, ratepayers would be under no duty to pay the ILEA precept.

Mr Stephen Bundred, chairman of the authority's finance sub-committee, said it planned to spend £957.4 million next year. The Government's target, formally set by Sir Keith Joseph, Education Secretary, is £900 million.

### Budget underspent

The council has this year underspent its budget by £16 million because, said Mr Bundred, of delays in capital programmes.

At £907 million this year's actual spending is near the Government's target. Though ILEA has made savings of £5.5 million, these have been offset by £5.7 million worth of the ILEA finance sub-committee was told.

Sir Keith said that the spending of ILEA was out of proportion to that of other education authorities with comparable problems.

## NEWS DIRECTOR LEAVES £650,194

By Our Estates Correspondent

Sir Harold Riley Grime, a former editor of his family newspaper, the *BLAISTON GAZETTE*, and director of the Press Association and Reuters, who died in August aged 82, left £650,194 net (£651,332 gross) in his will published yesterday.

He left £40,000, his home and effects, including his car, to Miss Phyllis Sayer, housekeeper to Sir Harold and Lady Grime for many years. He also left £10,000 to his secretary, Miss Margaret Stanley.

Latest Wills—P12

## 8 FOR TRIAL ON SECRETS CHARGES

Eight British servicemen were yesterday committed for trial to the Old Bailey on secrets charges after a four-week hearing at Bow Street, most of it held in camera. Two are charged with passing top-secret information to a foreign agent.

All the offences are alleged to have taken place between 1982 and February this year while the men—three soldiers and five airmen—were working for 9 Signal Regiment at Britain's secret communications base on Cyprus. Five were released on bail and three remained in custody.

The accused are: Senior Airman Gwynfor Owen, 21, of Bangor, S.A.C Geoffrey Jones, 20, of Pontypool; S.A.C Alan Lightowler, 21, of Shropshire; S.Airman Kishen, 20, of Carlton, Suffolk; S.Airman Christopher Payne, 24, of Brighton, Hampshire; Martin Tuffy, 22, of Wallasey, Merseyside; Signalman David Hardiman, 26, of Mere Drive, Salford, Manchester; and Lance-Cor. Anthony Glass, of Gately Road, Stockwell.

## DRAWING ON EXPERIENCE

To prove that reports do not have to be dull, Sainsbury's counter illustrated their annual one, just issued.

Copies, in which Larry pokes fun at everything from grammar school education to green belt policy, are in great demand. "We are delighted with the result," said the chief executive, Mr John Scampion.

## The British Home at Streatham cares for over 100 incurable people of all ages

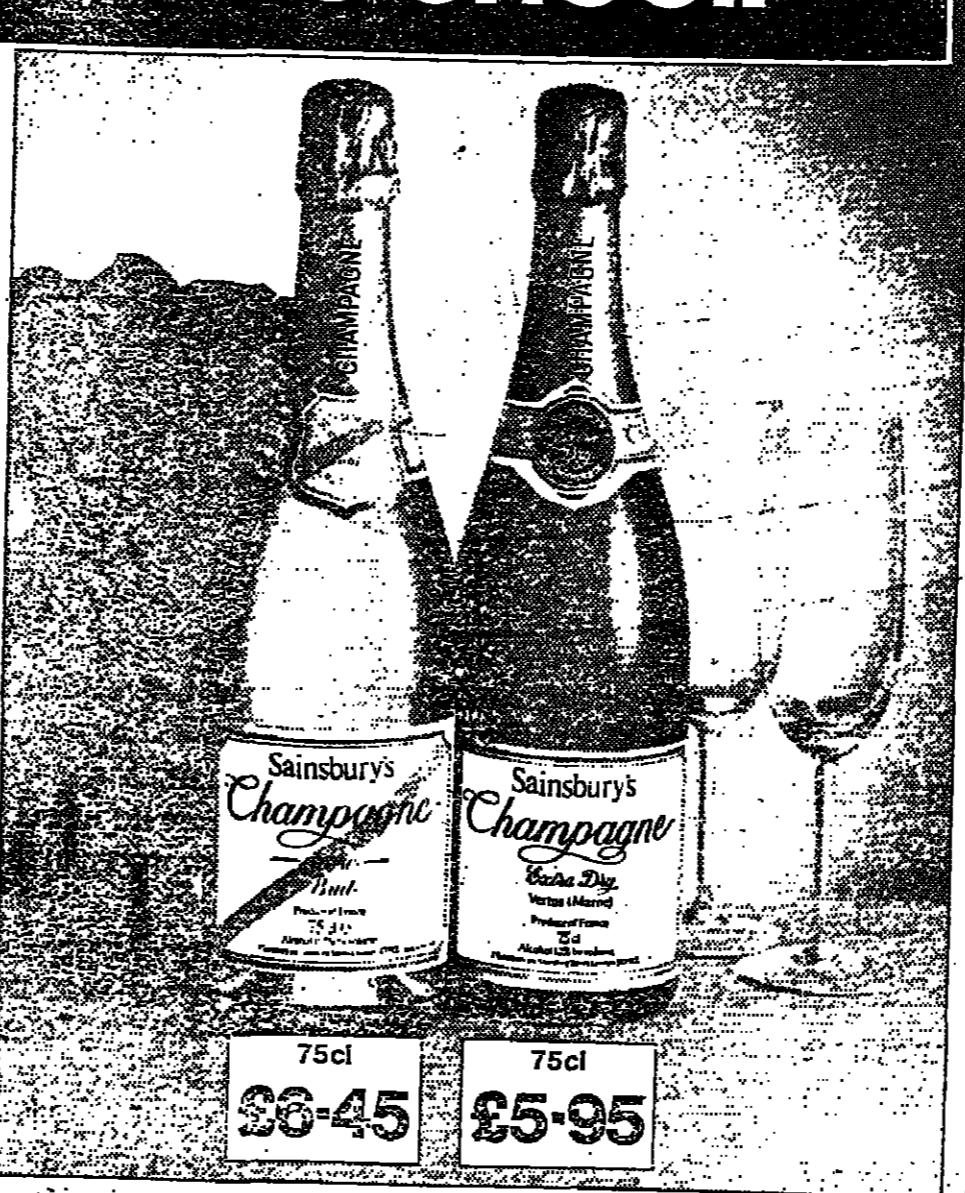
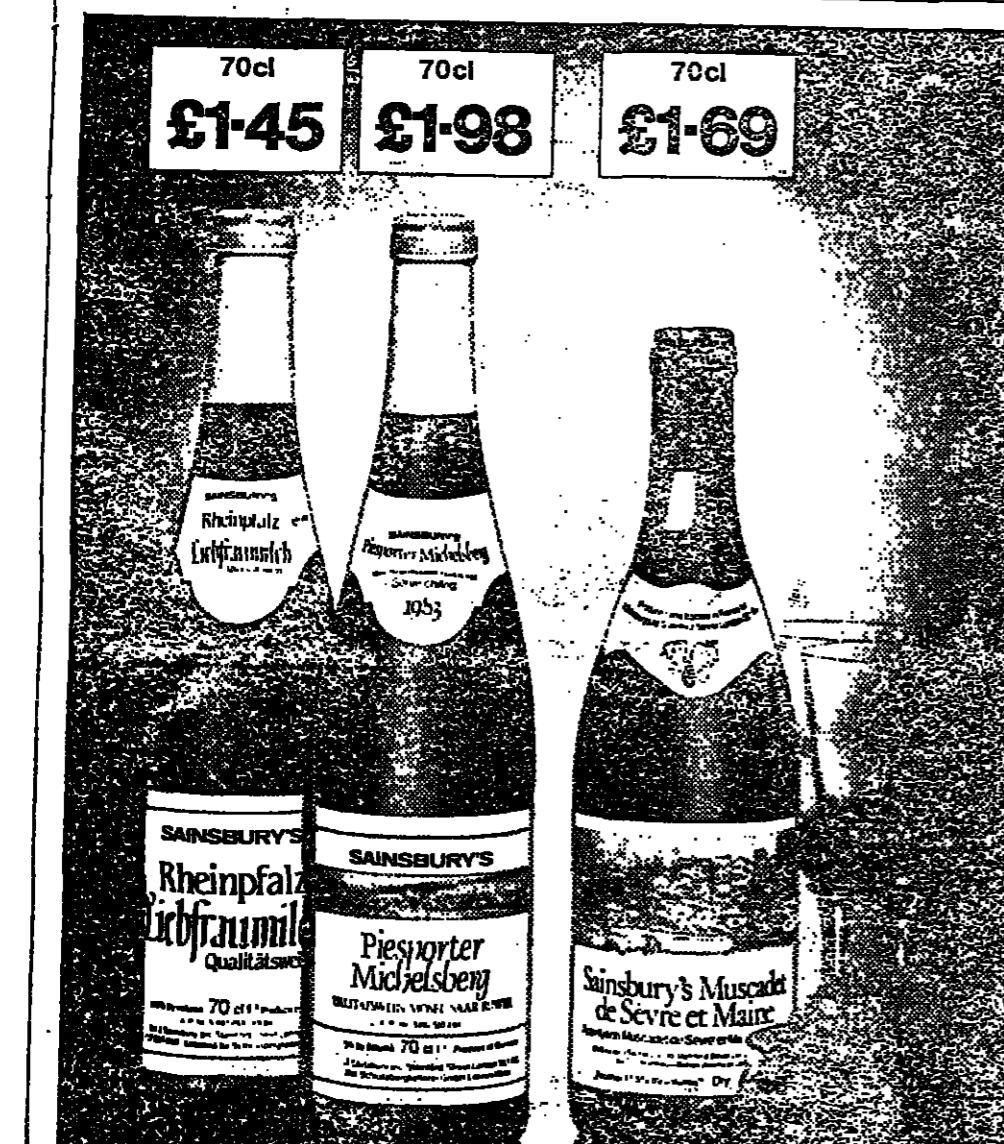
We nurse them with gentleness, love and dedication for many years.

Our costs—over a million pounds a year—seriously outstrip our income.

Please help, by sending a donation or arranging a covenant or legacy to transform the lives of those less fortunate people, our residents handicapped by progressive diseases.

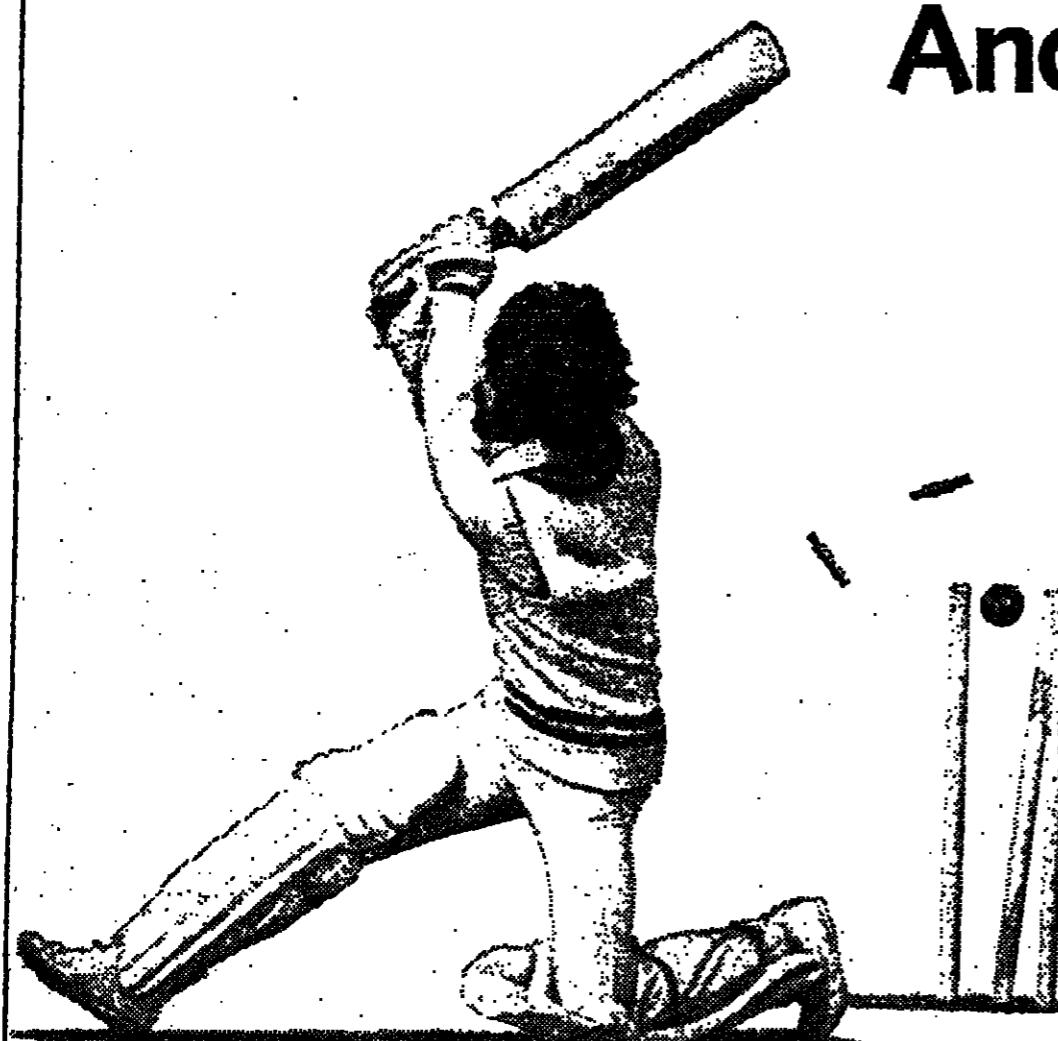


**THE BRITISH HOME AND HOSPITAL FOR INCURABLES**  
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Licensed branches only. All merchandise subject to availability. Some lines available at larger branches only. By law we are not allowed to sell alcoholic products to anyone under 18.

# Once more the world is beating us at our own game. And it's not cricket.



After the war Britain was 3rd largest steel producer.  
Now we are 10th.



In 1900 Britain made 60% of the world's shipping.  
Today we make 3%.



Britain once exported motor-bikes to over 100 countries.  
Now we import almost every machine we buy.



Before the War almost every car on our roads was British.  
Now well over half are foreign.



Britain pioneered the world machine tool industry.  
Our share is now 3.1%.



Britain discovered the wireless.  
We now import 96% of our portable radios.



Britain made the first practical computer.  
We now have only 5% of the Information Technology market.



We once made all the textile machinery in the world.  
We now make 8%.



Last year Britain even imported 65% of our sports equipment.  
How's that!

Our ancestors were an inventive bunch.  
They sparked off the Industrial Revolution, and won us rich markets all over the world.  
And in their spare time they gave the world cricket, football, golf and tennis.  
At first we beat all-comers, both in the factory and on the playing field. We took it for granted we always would.  
But our competitors learned too well.  
Of course, it only hurts our national pride when our cricketers lose to New Zealand. (Never mind Australia, Pakistan

or those brilliant West Indians.)  
But it hurts our national pocket when our industries lose to Sweden. (Never mind Germany, Japan or the USA)  
Last year, for the first time in 200 years we imported more manufactured goods than we exported.  
This is a critical situation, and The Engineering Council has been formed to help tackle it.  
We have to ensure that more schoolchildren, girls as well as boys, understand the opportunities that engineering can offer.  
We have to encourage universities and polytechnics to

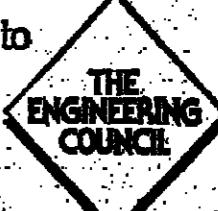
give engineering even more priority.

We need to impress the City and Parliament alike with the importance of our manufacturing industries, traditional as well as high technology.

And to encourage those same industries to invest more in training and competitive product innovation.

It's not an easy task.

But if we have the will to win, we could once again be a match for anybody.





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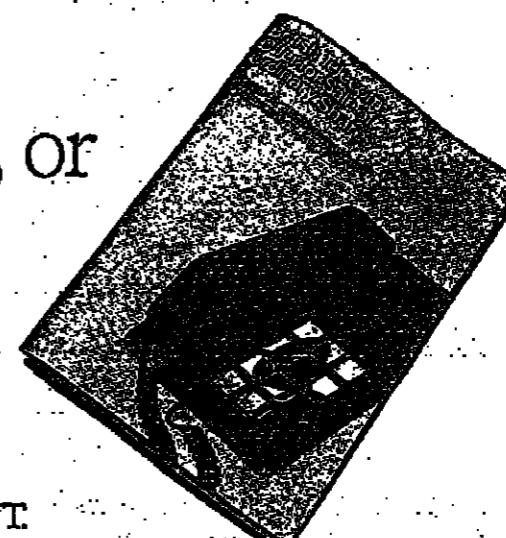
1 days left.

November 28th is the last day for receipt of applications to buy British Telecom shares.

A prospectus, containing an application form, will be published in this newspaper on Saturday.

Or you can get one from your bank, post office, or financial adviser.

Are you going to share in British Telecom's future?





Every TDK floppy disk benefits from fifty years of experience manufacturing magnetic materials. The result of that experience? The TDK range of single and double sided mini floppy disks. If you want a reliable way to store vital information, let No 1 look after your business.



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## TWO OUT OF THREE UNIONS AGREE TO END DHSS STRIKE

By STEPHEN WARD Industrial Staff

TWO of the three unions involved in the six-month DHSS computer staff strike have agreed to a peace settlement and a return to work next week.

The leadership of the third and largest union, the Civil and Public Services Association, is in disarray and unable at present to shore up the strike with support from elsewhere in the country.

The settlement accepted by the Civil Service Union and the Society of Civil and Public Servants includes guarantees that no employee will suffer a pay cut as a result of changes in shift patterns which led to the strike.

This pledge lasts for at least two years.

The unions have also been promised that there will be no victimisation of union activists by transferring them to different jobs.

The changes in shift patterns are designed to save £700,000 a year. Ninety workers have defied the strike.

The strike, which began in May, involves 360 staff at the DHSS's computer centres in Newcastle upon Tyne and Washington, both in Tyne and Wear. Between them, they handle 200 million transactions, involving 500,000 British overseas, and child benefit for a further seven million people.

Emergency methods of payment by manual means have meant that the most damaging effects of the strike have been avoided, but the DHSS said yesterday that these arrangements had cost an extra £50 million-£40 million so far.

The department has undertaken an extended advertising

campaign to tell people how to claim.

The overseas pensioners have been the hardest group to reach, but the DHSS said between 75 and 80 per cent had written to the department in Newcastle to arrange payment.

The Civil Service Union and the Society of Civil and Public Servants, which have accepted the package, represent between them 60 members at the two computer centres. There will be a return to work after meetings of the members have approved the formula agreed by negotiation.

The CPSA leadership has been unable to agree any way to support the strikers, and has passed the decision down to its branches.

A fortnight ago, Mr Alistair Graham, the moderate general secretary, and Mr Geoff Leutus, assistant secretary, for the DHSS members, recommended acceptance of the package, but this was overturned by local officials and the Left-dominated national executive who wanted to step up the strike.

All members in the DHSS and Department of Employment will now be asked to vote at branch meetings whether they support the strikers, and whether they would be prepared to strike.

The executive will meet again early next month to consider the results of branch votes.

WATER rates in London and the Thames Valley are likely to rise by nine to 10 per cent in April — three times as much as the Thames Water Authority planned.

Mr Roy Watts, chairman of the authority, yesterday blamed the Government for speeding up, without notice, repayment of its loans. Instead of having to pay back £1 million next year, Thames must now hand over £25 million.

Mr Watts said: "I don't take kindly to a situation where we have to generate unnecessary income from price increases. From the strictly Thames Water point of view this is simply not required."

He and members of the authority will see Mr Gow, the Minister for Housing and Construction, to complain.

Mains repairs

Earlier this month, the Government said that water rates would have to rise rather faster than inflation to enable the water authorities to repair worn-out mains and sewers.

But unlike the other authorities, Thames finances its capital programme from its charges, and is self-financing.

Mr Watts, a former chief executive of British Airways, has instituted an economy drive in the authority, shedding 1,000 jobs and selling surplus property.

His complaint is that the benefits of this will not now accrue to the authority's 11 million customers, but be "tossed back into the general pot to help other authorities."

"To some extent we are becoming tax gatherers," he said.

## ALLIANCE PLAN TACTICS

By JOHN GRIGSBY  
Local Government Correspondent

DR OWEN and Mr Steel yesterday relaunched the SDP-Liberal alliance as a "lasting partnership" and vowed to adopt a joint political strategy to win power at the General Election.

The two leaders held a long meeting in Westminster to decide the tactics of a concerted internal squabbles over defence, joint selection of candidates and allocation of party seats appeared to have been buried for the moment.

The two parties and their leaders are aiming to take full advantage of the opinion polls which continue to show a decline in popularity for the Labour Party. Both parties have returned to Westminster this session extremely confident, relations between them have improved and any problems which were anticipated at the Party's separate conferences have not required.

The two leaders in their statement yesterday stressed that they were "equals" in a partnership and pledged to respect each other's different historical evolution, constitutions and independent rights over policy formation.

### Joint office

On their differences, they said: "Our alliance does not necessarily agree on every detail of policy or strategy, but it does involve making a conscious effort to seek out agreement so as to ensure there is a spirit of understanding and mutual respect for the other's viewpoint."

They also spoke of the need to dispel rivalry and competition between the parties. To this end both leaders have decided to set up a joint office before the next General Election, possibly early in 1985, and also have decided to appear together more frequently on television.

We are having talks at the moment if they tried to implement the cuts without agreement there would be a confrontation but we are a long way from that."

The four weeks of strikes this summer in support of the miners threatened to drive away the docks' remaining business to less militant ports.

A port authority spokesman at Tilbury was anxious to stress that the cuts were not designed as "revenge" for the strikes.

## 15 shop stewards' jobs to go in Tilbury shake-up

By CHARLES LAURENCE

THE Port of London Authority is to cut the number of full-time shop stewards at Tilbury Docks from 17 to two after this summer's strikes which threatened to shut

## FEWER FROM STATE AT OXBRIDGE

By SARAH THOMPSON  
Education Staff

EFFORTS by Oxford and Cambridge universities to attract more State school pupils have failed to make an impact on applications for places.

A spokesman for Cambridge's admissions office disclosed yesterday that the percentage of applications from State schools has dropped this year from 48 to 45.

At the same time, the independent sector's share of applicants and of places had risen by three per cent, over 1983 figures.

This rise is attributed to Oxford's recent scrapping of the seventh-form entry examination, which has forced private schools to re-plan their Oxbridge strategy.

### Flexible system

The Oxford change was planned to make applications easier for State school pupils. But last month fewer State school candidates applied than in 1983.

Cambridge has a flexible entry system which allows candidates to avoid the entrance examination. For some years there has been a steady upward trend in State school applications, making this year's reverse unaccountable.

## DEATHS, IN MEMORIAM

Continued from Back Page

**PARKES** — On Nov. 19, 1984, Muriel MULDRICK, aged 78 years, of 11, Parkes, London, wife of Rev. J. H. Parkes and mother of David, Funeral service at the United Cemetery, Borehamwood, Nov. 25, at 1.45 p.m. In loving memory of her son, please. Inquiries to A. J. Walker & Sons (01992) 22620.

**PEART** — On Nov. 18, peacefully in her sleep at Westgate Nursing Home, 10, Westgate, Tulse Hill, London, wife of Alan PEART, Funeral service on Friday, Dec. 1, at 2.15 p.m. at the United Cemetery, Borehamwood.

**PEART** — On Nov. 18, 1984, in her 80th year, at her home, 10, Westgate, Tulse Hill, London, wife of Alan PEART, Funeral service on Friday, Dec. 1, at 2.15 p.m. at the United Cemetery, Borehamwood.

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## LOSS OF 30,000 JOBS BLAMED ON SCARGILL

By WILLIAM WEEKES Parliamentary Staff  
THE "intransigence" of Mr Scargill, the miners' president, was to blame for the loss of 30,000 jobs in other industries connected with mining, Mr KING, Employment Secretary, said yesterday.

He told the Commons that 10,000 people in ancillary industries had lost their jobs because of the strike, and another 20,000 in associated industries.

The unattractive feature about the miners' leadership was that, while its members' jobs were assured, it was endangering the jobs of many in other industries.

Vandals who caused damage estimated at £250,000 to the Coal Board National Exploration Unit at Denaby, South Yorks, were condemned roundly by Mrs THATCHER.

The Prime Minister described their actions as an attempt to destroy other people's jobs by ruining their equipment and the possibility of doing important geological research.

### More damage

Mr IAN LLOYD (C, Havant), who raised the matter, said the incident had probably done more damage to employment prospects in the industry than any other action.

He demanded to know what steps were being taken to make sure that "Mr Scargill's Visigoths" were not allowed to encourage or confuse this sort of behaviour.

Mrs Thatcher told him the matter would be pursued by the police, and she hoped those responsible would be brought before the courts.

Mr JOHN PRESCOTT, Labour's new Employment spokesman, asked Mr King for an estimate of unemployment in October next year.

He said the Employment Secretary had presided over an increase in jobless figures of more than 5,000 a week during his 12 months in office.

But Mr KING retorted: "Instead of giving unequivocal support as you chose to do from one platform to the miners' dispute, I hope you would observe some of the canniness of your leader and get an end to the dispute and we might then see the prospects of more jobs."

Responding to Conservative backbenchers, Mr King wel-



Mr PRESCOTT: More than 3,000 jobs a week had been lost in the last 12 months.

comded the increasing evidence of a return to work in the pits.

"I hope that very soon we shall have a majority of miners returning to work."

Mr PRESCOTT drew attention to a speech in which he said Mr Walker, the Energy Secretary, was going to call for national unity and conciliation in the coalfields.

"Do you accept our responsibility on this new theme of conciliation and follow the lead set by Mr Orme (Opposition Energy spokesman), the bishops and the general secretary of the TUC in calling for the convening of the parties to the dispute?"

"Do you want to sit aside hoping the N.U.M. will be smashed and industrial relations soured for generations ahead?"

### Proud claim

Mr KING said it was no good

Mr Prescott calling for negotiation and conciliation when he had said he backed to the hilt the leader of the N.U.M. who proudly stated that he had not budged an inch throughout the dispute.

If Mr Kinnock's diary had been a little less full and he had had the courage to tell the truth to the N.U.M. the dispute might have been settled earlier.

## Thatcher seeks more Ulster co-operation

By ANTHONY LOOCH  
NORTHERN IRELAND was a part of the United Kingdom and would remain so unless a majority in the province wished otherwise, the Prime Minister told the Commons yesterday after she had made a statement on this week's Anglo-Irish summit.

Mrs THATCHER said: "It would be totally and utterly wrong if we were to be bombed into doing something we would not otherwise have done."

Rejecting calls by some Labour backbenchers for the reunification of Ireland, she said guarantees to Northern Ireland on the union with Britain had been enshrined in legislation passed by the Commons.

"It is what gives confidence to the majority in Northern Ireland," she added. "On that basis I hope we could enter into talks which fully respect the rights of minorities there."

"What we are asking for is more co-operation between the political parties, to see if they can reach something more acceptable to both."

**Violence 'rejected'**

In her statement, Mrs Thatcher said she had reaffirmed to Dr FitzGerald, the Irish Prime Minister, that Northern Ireland was part of the United Kingdom and would remain so unless the majority in Northern Ireland wished otherwise.

Dr FitzGerald, in turn, had reaffirmed the Irish aspiration to a United Ireland, but had accepted that any such constitutional change for Northern Ireland could come about only with the consent of the majority there.

Both leaders had agreed that any attempt to promote political objectives by means of violence or by threat of violence had to be rejected.

They also accepted that the identities of both the majority and minority communities in Northern Ireland should be recognised and respected, and reflected in the structures and processes there in ways acceptable to both communities.

Mr KINNOCK, Opposition leader, welcomed the fact that the two leaders would be meeting again early in the New Year, and he endorsed their categorical rejection of violence.

He criticised the fact that the meeting had not produced more tangible results, however, and asked whether Mrs Thatcher was content with the status quo in Northern Ireland and all the misery, cost and lethal dangers that this entailed.

Her dismissal of the New Ireland Forum's report had caused genuine and widespread concern among responsible bodies in Ireland, including the Irish government.

"It is essential to encourage

## Warning to EEC over milk quotas

By Our Parliamentary Staff

BRITAIN was not going to be in the position of obeying the rules on Common Market milk quotas while other EEC countries did not, Mrs THATCHER told the Commons yesterday.

Mr Jopling, Agriculture Minister, had made it clear in the EEC Commission that either all the member states collected the super-levy or none of them collected it.

The Prime Minister was replying to Mr NEIL HAMILTON (C, Tatton) who complained that France had failed to meet its deadline for collecting the levy on the over-production of milk and Italy had made no progress at all towards implementing a quota scheme.

"This indicates that in those countries there is little desire to undertake economies in the Common Agriculture Policy and therefore there is no case for increasing our own resources," Mr Hamilton said.

## RISE IN WEALTH OF TOP 25 pc

By Our Parliamentary Staff

The estimated wealth of the top 25 per cent. of the adult population rose from 77 per cent. to 81 per cent. of Britain's marketable wealth between 1979 and 1982, the Earl of GOWRIE, Chancellor of the Duchy of Lancaster, said in the Lords yesterday.

Lord HATCH (Lab.) said that 75 per cent. of the population would consider the answer "particularly cynical."

The controversy over the sig-

## THATCHER SIDESTEPS LOG ISSUE

By PETER PRYKE  
Parliamentary Correspondent

GOVERNMENT plans for winding-up the new towns programme were deliberately setting up a buyers' market in which public assets would be sold off cheap. Mr JEFF ROOKER, Shadow Housing Minister, said in the Commons last night.

The New Towns and Urban Development Corporations Bill provides for the conversion of the New Towns Commission into an agency for disposing of assets.

Criticising the rush to sell assets, Mr Rooker also complained that the Bill could lead to changing the new towns into "company towns."

"At Redditch, the decision to sell by way of one job lot meant that one third of the land would pass into the hands of a private owner."

### Clearance warehouse

"The Commission is being turned into a clearance warehouse moving from town to town, piling assets high, selling them cheap, where the buyer is told everything must go," Mr Rooker said.

"The Bill does not tell us

how 32 new towns can be prevented from becoming com-

pany towns."

Mr IAN GOW, Minister for Housing and Construction, moving second reading, said that once new towns had reached substantial completion they should have a thriving property market.

"This will introduce the

magic of the market place."

Mr ROOKER said that in a statutory buyers' market the market concept was meaningless.

"There can be no magic of the

## Fears that new town assets will be 'sold off cheap'

By PETER PRYKE  
Parliamentary Correspondent

gross of the development corporations and indicated that nearly all of them would be ready for winding up by the end of the decade.

Mr Gow said the Bill made it clear that the Commission's primary task was to disengage from its role as commercial and industrial landlord. It had to have due regard to the welfare of the town and to financial prudence.

### No forced sales

"There will be no forced sales, no disposals will take place contrary to the best professional advice."

The Bill also raises from £400 million to £600 million the limit on grants and loans for the two urban development corporations for Merseyside and London docklands.

Describing their progress as "good value for the taxpayer," Mr Gow said that in London docklands commitments by the private sector for investment in the enterprise zone totalled more than £740 million.

The projects included factories and offices, TV studios, new headquarters for an international communications and media group, and the conversion of a building into new printing works for The DAILY TELEGRAPH.

### LORDS TO STUDY PEERS BACK BILLS

By Our Parliamentary Staff

The Lords gave second readings yesterday to the Brunei and Maldives Bill — which amends various Acts to take account of the change of status of both these independent countries on joining the Commonwealth and to the Bankruptcy (Scotland) Bill and the Family Law (Scotland) Bill.

The 629-page Bill was sent to a specialist Lords committee for detailed study.

## CALL TO 'ORDAIN' GUMMER

By Our Parliamentary Staff  
MR STEEL, Liberal leader, told the Prime Minister yesterday that she should make her party chairman, Mr John Selwyn Gummer, a bishop and bring some of the bishops into the Cabinet.

He spoke of Mr Gummer's "extraordinary outburst" from the pulpit last Sunday when a Conservative chairman answered criticism from some of the bishops of Government economic policy.

Mr THATCHER said: "I do not myself tangle with bishops."

In a reference to the Earl of Stockton, formerly Mr Harold Macmillan, she added: "I like that, a very distinguished ex-Prime Minister, one of whom, in a maiden speech in the Lords a few days ago, said an episcopal and archiepiscopal plunges into economies are very often eccentric, even capricious."

### PEERS BACK BILLS

By Our Parliamentary Staff

The Lords gave second readings yesterday to the Companies Bill — which consolidates provisions in 15 Acts of Parliament dealing back to the Act of 1846, which was the last one to consolidate company law.

The 629-page Bill was sent to a specialist Lords committee for detailed study.



## Could this be the biggest selling disc since White Christmas?

A few months after its release, the latest disc from "Lotus" is romping up the charts. Symphony is the follow-up to that other catchy number, the Lotus 1-2-3, itself the biggest selling software disc of all time.

But Symphony's success isn't altogether surprising. It takes the proven benefits of 1-2-3 then adds a few ideas of its own.

The spreadsheet, for instance, is even bigger (8192 rows by 256 columns, to be precise). The database is even better. Its graphics

one window graphics change in another.

But for all this, Symphony is easier to learn and simpler to operate than programs that do half as much.

To find out more about Lotus Symphony and the name of an authorised dealer call Teledata on 01-200 0200.

It may not capture hearts in quite the same way as Bing's disc, but for millions of executives it'll be music to their ears.

**Lotus**

1-2-3 and Symphony

SYMPHONY AVAILABLE FOR THE IBM PC AND XT, COMPAQ AND EIN IBM COMPATIBLES, DEC RAINBOW™, VME PROFESSIONAL™ AND TI PROFESSIONAL COMPUTERS.

SYMPHONY AVAILABLE FOR THE IBM PC AND XT, COMPAQ AND EIN IBM COMPATIBLES, DEC RAINBOW™, VME PROFESSIONAL™ AND TI PROFESSIONAL COMPUTERS.

CIVIL AVIATION BILL, 2nd reading, Social Security Orders on research councils and on White Paper on scientific procedures on living animals.

HOUSE OF COMMONS

220: Debate on work of research councils and on White Paper on scientific procedures on living animals.

## MOTORING

## Petrol-pump politics

STATION  
THE PETROL  
PUMP

## Protection above all.

Gemini extra high viscosity index base (XHV1) represents a break through in refining technology exclusive to Shell, ensuring high molecular stability under extreme temperatures and engine stress.

Gemini stays in grade when conventional oils break down, protecting your car's engine however hard it has to perform.

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THERE'S a breathless hush around the petrol pumps, as oil company executives wait to see if anyone is about to break the truce that has kept fuel prices so unusually steady. I cannot recall a period since competition resumed when prices have remained so uniformly even. Nearly everywhere I have been in the past few weeks, they seem to be stuck at the unlikely figure of 189-6p a gallon. Whatever happened to the price war?

Last week, as the pound was gaining steadily against the dollar, a top executive in one of the biggest companies was speculating privately that prices at the pumps could fall dramatically. If sterling continued its climb back, if the dollar value of oil remained static, if interest rates came down, if the miners' strike collapsed.

If all these things happen in the right way, it wouldn't just be 5p or 10p a gallon, prices would be tumbling down," he opined. Since then the pound's recovery has faltered and prices on the Rotterdam spot market have been holding steady. The word now is that we could see a price drop of around 5p, but nothing much more dramatic. Still, it looks as though the much-predicted £2 gallon is receding again.

Petrol sales are up by about 2½ per cent this year but total oil sales are still only two-thirds of their peak just before the 1973 crisis. The industry does not expect them to get back to the 1973 levels again because many factories and homes have switched to other forms of fuel, as well as introducing better economy measures and better insulation.

In future, the main growth is expected to come from aviation and motoring fuel. Even among cars, the general improvement in fuel economy will partially offset the growth in the vehicle fleet.

The £2 gallon would arrive overnight if the Government went ahead with the idea of replacing the annual vehicle road tax by adding the extra tax to the cost of petrol. That would mean at least 50p extra on a gallon, and would be welcomed by many low mileage, private motorists. But the Government has just reaffirmed that it has no such plans at present.

A new argument against the tax switch idea has just been

put forward by the AA. It says that would lead to what is called "a Sunday Motorists' Charter" with ill-maintained vehicles chattering the roads. According to the AA Drive magazine: "Taxing motorists according to how much fuel they use could encourage the ownership of old, high mileage cars that would be cheap to buy, run and insure if only needed for low-mileage, possibly 'week end' use."

Some people, including many AA members, might think that would not be such a bad thing. But the association says that would impose an enormous burden on high mileage private motorists, and would also penalise industry and commerce by hitting company car fleet operators.

My own fear is that if the switch took place, motorists could soon be paying two taxes instead of one — a whacking increase on the price of petrol plus a steadily increasing annual registration fee.

I think we'd all agree with the AA that it would be better if the Government applied greater resources to tracking down the existing annual tax evaders, possibly through greater use of its computers.

Company car fleet operators, meanwhile, are trying to persuade the Chancellor, Mr Lawson, to change the tax bands, based on engine sizes, that determine how much extra tax drivers pay for the privilege of running a company car. At present, the three tax bands are: up to 1.3 c.c. up to 1,800 c.c. and over 1,800 c.c.

Under proposals by the Association of Car Fleet Operators, the new bands would be up to 1.3 c.c. up to 1,899 c.c. and 2,000 c.c. and above.

One effect of the change would be that diesel and petrol-engine versions of similar cars would then be in the same tax bands.

At present, because the diesel version often has a larger engine, the driver may find himself penalised by having to pay extra personal tax to save fuel.

Another interesting idea from the association is that mileage rates paid for the use of employees' own cars on company use should be standardised on the AA and RAC scales. Allowances over these scales would be subject to tax.

Cynics may feel there is little chance of this suggestion being adopted since MPs recently approved mileage allowances for themselves considerably more generous than the AA scales.

A new argument against the tax switch idea has just been

FOUR years after the launch of the Austin Metro, some small but significant changes have been made to the range that put Austin Rover back on the road to survival.

The most important is the introduction of a five-door option to supplement the original three-door hatchback. Even in a car as small as the Metro, at just 11ft 1in, the extra doors are well worthwhile.

At one time, parents were justifiably concerned that children might accidentally open the rear doors and tumble out, but the advent of childproof locks, which can only be opened from the outside when the catches are set, has largely removed this hazard.

Even now, the buyer's choice is a little restricted. The Metro 1.3 automatic, MG 1300 and the MG Turbo are only available with three-door bodies, while the top 1.3 Vanden Plas is a five-door only, though it is possible to order an automatic transmission in this five-door version.

Allowing for the limited space available, the five-door version works well and many people thought it looked better than the three-door. Use of the rear-wheel arches, the rear windows can only be wound half way down.

An incidental advantage with the five-door layout is that the petrol filler flap is now mounted high above the wheel arch, where it is much easier to get at than in its original position down near floor level. Other improvements include a new frontal treatment and grille, claimed to be more aerodynamic, and a new one-piece moulded fascia incorporating clearer instruments. One benefit from the new fascia is that it appears to have eliminated the rattles often found on earlier Metros.

The rather sharp clutch operation of earlier models has also been smoothed out, perhaps as the result of a switch to cable operation. Ventilated front disc brakes are standard across the range, for better heat dissipation, and all 1.3-litre versions have electronic ignition.

The top of the range, the five-door Vanden Plas I tried, is a particularly attractive little car, with special cloth upholstery, convincing walnut veneer door and fascia panels, central locking for doors and tailgate, electric front windows, extra fresh air vents on

the back, was a little choppy before than.

Fairly spirited driving produced an average consumption of 36.3 mpg, which is very close to the official urban driving figure of 35.1 mpg (with 53 mpg at a steady 56 mph and 40.5 mpg at 75 mph).

It is the sort of car that encourages lively driving, but with a quieter approach, 40 mph should be attainable.

Minor changes have been made to the suspension of the latest models, including the replacement of separate telescopic front shock absorbers by internally damped Hydragas units, a slight increase in ride height and a stiffer front roll bar. Despite Austin Rover's claims that this has reduced maintenance costs without impairing the ride, especially in the back, was a little choppy before than.

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## Five-door Metro

the fascia, four courtesy lights, an illuminated glove box and footwell.

At £5,985, plus another £552 for a four-speed automatic transmission if you want it, it is beginning to look expensive, but there are quite a few people willing to pay extra for a well equipped small car. In addition, this version has the more powerful 71bhp engine from the MG Metro, giving an extra edge to the performance compared with the standard 62bhp engine, but the automatic is only available with the lower power engine.

It is a handy, pleasant little car to drive, and its compactness and good visibility make it very easy to manoeuvre in traffic and to park. For its size, the 1.275cc engine gives a fair turn of performance, with 0.60 mph in just over 11 seconds, and a claimed maximum of 102 mph.

Towards the top end of the speed range, the engine noise becomes a bit frantic and a fifth gear would be welcome for motorway cruising. The best features of the engine are its willingness and its exceptional flexibility and slotting power. The four-speed gearbox is generally pleasant to use but there was an occasional tendency for the driver to lose his way between second and third gears in up-ward changes.

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## JOHN LANGLEY

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# Dare-devil Michael, breaking records, not bones

**M**ICHAEL CRAWFORD likens his acrobatic title-role in "Barnum" to a decathlon: after two hours of tightrope walking, somersaulting and juggling, all at a calorie-guzzling tempo, he has to dash up to the top of the theatre in 12 seconds flat and slide 80ft down a rope on to the stage for a punishing finale.

He gulps down two

litres of mineral water during each performance just to replace what he sweats out. "You can wring water out of my socks and trousers. I'm sure Daley Thompson himself would have respect for it," Michael said, incredibly defying fatigue and still bubbling enthusiastically after two performances that day.

But it is the Crawford stamina, dedication and sheer hard work which have made "Barnum" a record-breaking success. It was the longest-running musical at the Palladium and prior to its current sell-out run in Manchester it was the first provincial show to get £1 million in advance bookings. The show makes a comeback in London in March when it opens at the Victoria Palace Theatre.

"Never turn your back on success," Michael quoted actress Evelyn Laye when I asked him why he signed up for a second London run.

The musical is based on legendary American showman and circus entrepreneur Phineas Taylor Barnum, and Michael first saw it on Broadway.

He then read seven books about the man and made considerable changes which the original American authors were a bit difficult about until he got a five-minute standing ovation at the first preview. "Michael, you can do anything you like," they told him.

He trained with a New York circus school to

BY CAROLE THATCHER

master the daunting tightrope walk right across the stage eight feet above the ground. "That's a challenge every single night. I do 35 to 40 minutes of training on that every day so I've walked miles and miles, but a true wire walker has trained since he was six, eight or 10 years old.

"I did 760 walks in London and fell off four times; in 50 walks in Manchester I've fallen off once."

The real "killer" is having to sing his way across. Breathing deeply which is imperative for a singer is a no-no for a wire walker because it is destabilising.

Another numbing Crawford number comes at the end of the first act with Michael suspended by one arm from a rope revolving at 50 mph. "I call it a human milkshake and my trousers could end up in the fifth row of the circle

is still friendly, used to kerb-crawl, pacing him on training runs in their sports car.

"I was running along Wimbledon Common. She took a left turn and went right over my foot. I was left lying in the road for 45 minutes, she just kept looking at the speedo — 12 mph — went on the route, listening to the radio, singing away. There I was still lying in the road having been run over by my wife."

Gabrielle retrieved him, but the incident didn't enhance his opinion of women drivers.

Judging by his dexterity in one "Barnum" number where he chain-catches bricks, Test cricket could be the next sport Michael takes by storm. "I always wanted to be the England wicket-keeper," he joked.

"Barnum" has played to packed houses in Manchester: even the box-office computer couldn't keep up with the demand

for tickets. "They are the most hospitable people in Manchester I've ever met anywhere," Michael said, describing the locals' warm reception. He has been generous in return. When his fan mail included a letter about a 13-year-old girl who was dying of cancer he was down at the hospital instantly.

He had the seats removed in the circle so that Vanessa could see the show and she became a regular visitor. She has since died but Michael's support for the Bone Marrow Appeal Research Fund has meant

that instead of selling 5,000 Christmas cards it has sold 47,000, 2,000 of them at the theatre.

People, causes, parts and games: he doesn't do anything by halves. When playing in "Black Comedy" in New York he took up Monopoly and became a buff.

He would probably still be playing but for the fact that one or two Crawfords take liberties with the rules, he claims. "It's Gabrielle and Emma — they cheat. Suddenly four hotels appear somewhere and you know there were no hotels there at all; it was a slum area two turns before," he complained, his eyes widening to full Frank Spencer "Some Mothers do 'Ave 'Em" diameter.

I waited for the characteristic leg shake which he copied off his other daughter, Lucy, when she was little. It would have been justified on his stage exertions alone.



The abilious Michael Crawford, currently up to all kinds of exhausting acrobatic tricks in the smash hit musical "Barnum." Far from longing for a rest he is looking forward to the show returning to London next March. "Never turn your back on success," he said.

## BOOK REVIEW

Sharp lady...

DO you yawn at the toil of fighting your way through the author's childhood tortuous, troubled adolescence, fledgling flights into the career that drew you to him in the first place?

Then you will love "D.V." (Weidenfeld & Nicolson, £9.95), the autobiography of Diana Vreeland, hawk-nosed and witty, high priestess of America's fashion scene during her many years as fashion editor of HARPER'S BAZAAR and Editor of VOGUE.

There is no orderly plough

through a life. Simply: "Japan... What God gave the Japanese was a sense of style — maintained through the centuries through hard work and the disciplines of ambition."

Or, on her working scene: "The Hearsts paid me eighteen thousand dollars a year for twenty-eight years for 'working' at Harper's Bazaar. They were never known for their largesse. That's why I finally left."

A read with Mrs Vreeland is like a day out with your dazzling worldly aunt. It's one tale after another. A lovely tale of a top Italian society photographer, begged by a Milanese family to photograph their children: "I've got to be totally and completely alone with them." Parents insisted that at least the governess must be in the studio, then they went out, for the day, returned to release from the studio. "All the children were sitting on the floor eating huge bowls... of ice-cream. And the governess was completely naked on the sofa being photographed."

Mrs Vreeland lives life large still. Colour is her passion. One perceptive reader plunges into her scenes. "Vreeland has been a blue like the Duke of Windsor's eyes... The Eskimos, I'm told, have seventeen different words for shades of white."

Style's the thing, in magazines, in colour, in attitudes. Under the funny, gobby, snide, the stars gossip, tease, snide, tease, truly original heart.

Serena Sinclair



● Huge silk satin kimono in cream, with patch pockets and long notched revers, matching pyjama trousers worn over white silk crêpe-de-chine box shorts with matching short, top fastened with shoulder suspender, by final-year student Sarah Davies.

Pictures by PAUL ARMICER

## Lingerie's new looks

THE fashion trade tomorrow will have a preview of what could be a revolution in lingerie design.

Silk is traditionally the most luxurious lingerie and loungewear fabric and, because of the high prices involved, styles have tended to the classic

But the European Commission for the Promotion of Silk has asked top designers and bright young students for new ideas on how lingerie should look in 1985, and the results will be on show tomorrow.

Unrestrained by the needs of commercial markets, they have given full rein to their creativity and the Commission

hopes that, though these actual designs will not be available in the shops, they will provide a sound basis of commercial inspiration.

Top design names showing include some already famous for their lingerie such as Janet Reger, Lucy Jones and Charles Gravaine, and designers from other fields are turning their hands to this fashion aspect for the first time, including Roland Klein, Janice Wainwright, Bill Gibb and Murray Arbeid. Even milliner David Shilling is exhibiting.

But some of the most interesting and forward-looking ideas come from 14 students of the Royal College of Art. There are two distinct strands of thought: simple, almost masculine shapes based on a loose kimono or smoking jacket, and intricate mixes of silk and lace in pale shades and with a nostalgic feel.

The students' individuality shows in their details, colour schemes and the way they use traditional lingerie fabrics. A huge, man-styled dressing-gown and pyjamas is worked in bold white and black spots and stripes; glossy black satin is mixed with fragile white cream or tea-coloured crêpe-de-chine.

Lace is used unusually — as insets and a flying panel on a big, bold kimono, as a curved basque on a sarong-style petticoat. Wits appear too — little suspenders replace the traditional shoulderstrap adjuster on a camisole top.

Avril Groom



Cream silk satin kimono with lace insets and hip-sash that leaves a flying lace panel at the back, over short lace singlet and lace French knickers with lace insets, by final-year student Miriam Zunzo.

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## NO BLARNEY AT CHEQUERS

IT IS POSSIBLE that last Monday's Anglo-Irish summit meant nothing at all, that Dr FITZGERALD was sent empty away and that Mrs THATCHER was given a further reprieve from the painful duty of thinking about Ulster. It is just conceivable, on the other hand, that the bland communiqué issued at the end of the discussions concealed a dire plot for the betrayal of the Unionist cause under the guise of defending it, and that view, of course, will appeal to suspicious unionists and to other unionists who feel it prudent to appear no less suspicious than their fellows. But it is overwhelmingly probable that the matter is exactly as it appears on the surface, i.e., that this was the first genuinely frank and realistic exchange of views between the two governments, and that its principal result was a clear definition by the British Government of the limits within which its Northern Irish policy can be conducted.

If so, officials in London and Dublin will now set to work on devising methods of increasing co-operation between the two governments, particularly in relation to security, which do not involve any diminution of Britain's undivided responsibility for the control of Ulster's affairs. In other words, the co-operation will be strictly inter-governmental, save for the possible addition (if the southern Irish still want it) of some sort of consultative, parliamentary get-together at regular intervals. Assuming that Dr FITZGERALD has accepted these limits, he is a bold and realistic man; but most of the congratulations must go to Mrs THATCHER and Mr Hurd for being almost the first British statesmen in the past 50 years to address the Irish with candour and truthfulness.

This euphoria must be tempered by one reservation if the Government, in its pursuit of a political settlement in the North, is still thinking in terms of a devolved legislature based on power sharing, it is almost ludicrously misguided. The only hope is the establishment of some sort of representative institution in Northern Ireland at local government level: into this system power-sharing arrangements could be built. Mr Hurd should show the same realism about Ulster's internal affairs as he has shown about the "Irish dimension."

## MR RIDLEY'S VICTORY

THE MINISTRY OF TRANSPORT has been widely criticised for blocking cut-price transatlantic fare offers by the major airlines in pursuit of a campaign to secure the abandonment of anti-trust proceedings against British Airways in the United States Courts. Criticised, not least, in this newspaper, which described this campaign on Monday as "half-baked" and "doomed". The Ministry has the last laugh, since it turns out to have been neither: in a remarkable exercise of the Presidential prerogative, Mr REAGAN has ordered the United States Justice Department to desist "in the nation's best foreign policy interests." Game, set, and match to the Ministry of Transport—or almost. The liquidators of Lake Airways are still at liberty to pursue their civil actions in the United States Courts against BA and the other major airlines whom they accuse of collusion to destroy a price-cutting competitor, although the President's intervention will not have enhanced their prospects of obtaining a favourable verdict.

During the period of the first Reagan Administration the American Government and Courts repeatedly displayed an ambition to extend the reach of United States domestic legislation beyond their native jurisdiction. Much harm has been done to transatlantic relationships by these pretensions to legal imperialism, and if our Ministry of Transport has persuaded the White House to call a halt it deserves the gratitude of all concerned with the health of the Western Alliance.

It behoves the Minister of Transport, in his hour of triumph, to reassert his strategy. Laker in his time, sought to practise what Mr Ridley preaches, as does Virgin Airways today: a range of choices for consumers. The extension of United States federal jurisdiction over fare structures chosen by United Kingdom airline operators was objectionable—over and above the point of principle—because it set at risk the freedom to compete. But United Kingdom-based cut-price airline operators ought to have access to legal redress against "predatory pricing" by competitors endowed with exclusive rights to scheduled routes.

## SLENDER COUNSEL

THE PROBLEM WITH Mr PETER WALKER's Macmillan lecture lies with the content. There is not very much of it. His lecture was full of generalities, all bubbling and evanescent. He regrets the high level of unemployment. So, as a matter of fact do the most rigorously dry of Mrs THATCHER's Ministers. But for Mr WALKER to achieve something he must be specific. He must say what he would do and what he would spend. Within the camp of the market economy intelligent proposals are floated from time to time with the support of this newspaper. Among them are sensible micro-economic steps like the reduction of employer's insurance contribution, and conceivably a ceiling on industrial rate payments. There are others. But from Mr WALKER preaching the "Middle Way" and the glories of growth; there is nothing hard, coherent or thought-out. It seems to be directed at winning broad goodwill.

Clearly he thinks that reflation would work. He is helped to that blithe conclusion by an optimism natural in his own excellent character. It was after all Mr WALKER who supposed at the Department of Industry that heavy investment and expansion would be desirable in steel just before the biggest crash on record. At Agriculture he talked the language of "Bonanza" to dairy farmers in the West midlands a few months before they were into distress slaughter. As Environment Minister he devised the fee-ed councilor and thus invented Mr HATTON, Mr LIVINGSTONE and all; he also invented the Metropolitan Councils. This is not a record of solid achievement or of sound judgment about the future.

While it may embarrass all sides to recall the fact, it was a Labour government under Mr CALLAGHAN (not at all indifferent to workers and their interests), which began the rescue of a currency heading for South American levels. Mrs THATCHER and her Treasury Ministers have re-doubled that effort in the knowledge that facile inflation is the easy answer to nothing.

JOHN RAVEN suggests ways in which the Coal Board and Government could bring the miners' strike to an acceptable conclusion

## Putting the pits before personalities

SOMEWHERE behind Mr Scargill and Mr MacGregor, beyond the NCB or the NUM, Britain still has a coal industry, capable of providing highly skilled and well paid employment for up to 150,000 men, and supporting dozens of mining communities.

Its purchases from the rest of British industry amount to over £1 billion annually. It produces £5.5 billion worth every year of a basic commodity, which, already a major factor in our economic independence, is bound to grow scarcer and more valuable with time.

Few people, outside the current scuffle, doubt that we need to keep as many of those advantages and jobs as possible or that the key to that possibility must lie in the Coal Board selling its future output on broadly commercial terms.

SOLVING that equation, by providing the best, most durable blend of employment and profitability, is the real coal problem. Success will demand leadership from management and willing co-operation from men. Much will depend upon the way in which the current labour dispute is settled.

A public victory for Mr Scargill, on his terms, will mean, among many things, the end of any hope of a truly modern coal industry. A knock-down defeat for the striking miners will drive their resentment literally underground and turn Mr Scargill into an inconveniently slain martyr with an assured platform until after the turn of the century.

The final stages of the strike are unlikely to be decided solely between the formal antagonists. Too many wider political issues attend its outcome. Other important forces have always been poised on the sidelines.

Even at this stage an unexpected turn of events, or serious lapse of political or managerial judgment, could spark off clinching reactions at some other pressure point in the energy economy. The sudden, near-catastrophe of the NACODS strike threat is a powerful precedent.

Certainly, if Mr Scargill seemed close to victory on his own account, he could expect a plethora of nicely timed aid from a number of other militant tendencies. Neither the Labour party nor the TUC could afford to maintain their current recipe of actual assistance. The advantages of a quick hop, skip and jump to such a spectacular political bandwagon would be irresistible.

But events seem to be moving in the opposite direction and the time has now come for that other by-stander, the Government, to shape the rough-hewn ends of this debilitating dispute somewhat nearer to its own policy purposes.

The ideal outcome would split Mr Scargill away from the maximum number of NUM members. It would reduce his power and credibility among his

own areas and executive. It would bring some recognition of those miners who have stayed at work and give the strikers and their families a sense of something to show for their undoubtedly sacrifices. The miners, as a renewed whole, should be helped towards a feeling that they are, once again, a valued part of the broader community. Finally, the settlement must give promise of a better style of management than anything we, or they, have seen since the strike began.

Peace in the pits could best come from an offer made by the employers to the men directly and not through the union at all. The Board should make the simple announcement that, from an appointed day, perhaps say, Jan. 1, all men working in the pits would have a permanent, personal agreement of employment with the NCB. This should be linked to practical measures for redeployment and retraining, a plan for developing alternative jobs to compensate for pit closures and a long-term strategy for recruitment of young entrants. It

JOHN RAVEN  
believes that once the  
personalities are cleared  
away the mining industry  
could have a bright future

should be made clear that these arrangements had nothing to do with the sweeping concessions of the MacGregor March 6 offer, so fortunately rejected by Mr Scargill.

This direct approach, following the spur of the Christmas bonus, should stand a good chance of bringing a willing workforce back to full production. Even if the strike continued it would restore the initiative to the NCB and give the Government a potentially reasonable policy round which to rally support.

The general public is bemused by constant wrangles about uneconomic and exhausted pits and rightly distrustful of any arguments based on invocation or criticism of that wretched Plan for Coal. It will need a clear view of a simple issue if it is to be called to support Mrs Thatcher in resisting Mr Scargill through the unpredictable hazards of a possibly severe winter.

The Board has everything to gain from a settlement clearly divorced from its unrealistic March offer. After the disruption and damage of the past few months, firmly in the Government's favour.

## Mass ticketing outside Ministry

MOVES ARE AFOOT to make individual Ministries responsible for parking tickets imposed on Government cars following a rather embarrassing rise in the number of £10 penalties received by official cars outside the Department of Energy's Millbank headquarters.

Since the miners' strike began in March there have been constant meetings in Peter Walker's office between Ministers and officials. The importance of their work has had no impact on Westminster traffic wardens who have delivered a flurry of tickets to the official black Rovers, Princesses and Jaguars waiting on yellow lines outside.

The cost, which runs into thousands of pounds, is at present met by the Crown Suppliers, part of the Property Services Agency. But the £10 penalties received by official cars outside the Department of Energy's Millbank headquarters.

The Libyan leader, immaculately dressed in a white uniform made by a Maltese tailor and modelled on that worn by Prince Charles on his wedding day, launched a broadside at a rally of government supporters calling President Reagan "a scoundrel" — a remark contravening Minstoff's own Foreign Affairs Act designed to stop visitors criticising his regime.

Not did Gaddafi's belligerent entourage endear themselves to less committed islanders as they roamed the streets, opening brandishing machine guns and revolvers. A collective sigh of relief has gone up now the Libyans have left.

A reader with rather too much time on his hands has sent me a story concerning an international tennis competition, the two finalists in which were a Mr Hicks from Fife and a Sirena called Sven. During the contest, Hicks lost a tooth and was disqualified and Sven went on to win, consuming nine fish. The headline next morning read: "One tooth free for Fife's Hicks; Sven ate nine tennis."

I HAVE MIXED NEWS to report for those who have been following the Bristol Prison jelly-baby kidnapping outrage. The Red Watch of Woolton fire station in Southampton have intervened at the 11th hour with an offer to pay the ransom of three tubes of Smarties to recover the babies which

## LONDON DAY BY DAY

were, of course, abducted from the desk of Prison Officer Brian Coles more than a month ago.

And the proprietor of a Cornish post office has sent a squad of five jolly policemen to the prison in the hope that they will be of assistance in catching the perpetrators of this particularly nasty crime.

So far though, they do not seem to have made a breakthrough. Last week two babies were discovered "mummified" in a jelly mould placed in the prison car park. Later another baby was discovered in the locker room strapped into a miniature, working model electric chair.

Pressure continues to mount on Coles who is still refusing to bow to terror despite the fact that the kidnappers' deadline expired at noon yesterday . . .

## Taking a pounding

THE SUGGESTION the other day proposed the naming of the £1 coin after Arthur Scargill (thick, rough round the edges, universally unpopular and damaging the nation's pockets) has attracted a welter of correspondence from readers.

My suggestion that the unnamed 50p piece might be nicknamed "Arthur Scargill" has prompted many to remind me that the coin was christened a Wilson (two-faced and one-sided) at the time its design was chosen. And several people have chided me for helping the miners' leader towards immortality, suggesting instead that the outgoing £1 note (tattered, soiled, discredited and lightweight) should be given the Scargill epithet.

## Buzz of success

WHATEVER the outcome of British Telecom's share sale, a small part of the cost of the advertising campaign may be offset by a sizeable increase in revenue from telephone inquiries asking for a copy of the prospectus.

The Bristol number, advertised in newspapers and on television for those wanting more information, has received more than 1.5 million calls in the past three weeks. Depending on how long callers were kept hanging on — and British Telecom say most should have used one unit on the call—a revenue well in excess of £20,000 must have been produced.

Nevertheless it is a small contribution to the cost of selling Telecom which is estimated at £7.5 million in advertising alone and a further £8.4 million in internal expenditure.

## Culture vultures

BRITAIN'S CULTURAL traditions, if not its industrial products, are finding a ready market among the Japanese who are worried that their material successes leave no time for higher values.

Their latest acquisition is the teach-

a firm pit closure and selective investment policy will be more than ever necessary.

Once the strike is over, on whatever terms, new NCB leadership will be vital. Mr MacGregor, while insisting on the Board's freedom to manage, has himself already conceded terms which, if ever accepted, would impose unprecedented constraints on future management. He has dissipated the heritage of control and stability left him by Sir Norman Siddle. His perverse decision to close Cortonwood Colliery, for which the NCB had already announced a five-year reprieve, offered Mr Scargill an ideal opportunity to collect responsible NUM opinion behind strike action. At a later crucial stage, he managed to provoke even the stolid and loyal ranks of NACODS into an open threat of revolt, only settled, in indecent, but essential, haste, by adding yet another limiting codicil to the March surrender offer.

He has spread dissension and division within his own Board and jettisoned a most distinguished and devoted director of public relations. On the occasions when he takes it out of that plastic bag, his own public image is an uneasy Identikit of the Prime Minister's political advisers Hart and Reece and the Conservative party advertising agents Saatchi and Saatchi. How simple and effective in retrospect, just to be Alfred Robens.

Mr MacGregor's early retirement would clear the political air, spare strikers the special sting of a return to work under someone so clearly insensitive to the humane dimensions of the British coal industry, and open the way for a successor with a much better balance of authority and insight.

THE concern of many churchmen and the coincidental combination of simultaneous, powerful speeches from the Earl of Stockton and Mr Callaghan deplored the divisive strains of the coal strike reflect, as much as they have influenced, an important change in the temper of public opinion.

Mrs Thatcher has been wise to exercise her option not to intervene to countermand pit closures, as she did in 1981. But her acute sense of political strategy ought, one feels, to signal a change from this tactic of non-intervention at a time when so many new factors are at work. Coal is a thorn in her political flesh. It ought to be a jewel in our economic crown. A swift and healing initiative to sponsor a settlement, which would place a new NCB management in charge of a reunited industry, should do much to get this great industry on course again and to shift electoral opinion even more firmly in the Government's favour.

I am not aware that officers of any other nation than our own were called "donkeys," though other nations had equal, in some cases worse, casualties and our own officers were only so described by a few writers in the 1980s who came very fresh to their subject.

In this connection, it is also worth remembering that the military defeat of the Soviet Union between 1941-45 roughly equalled the military dead of all combatants in World War I, but I have never yet heard the Soviet marshals described as "donkeys."

Dr Dawson challenges the view that the collapse of the Austro-Hungarian Empire was a tragedy. It was Churchill who pointed out that the dismemberment of that Empire meant that in 1919 "Germany, beaten and disarmed, upon the field of battle . . . rises the largest

One's respect for Dr Dawson's "research" diminishes when he tells us that he has "studied many times in France and looked at the seemingly endless rows of crosses which mark the graves of my father's generation."

Perhaps he was staying in the French or American cemeteries; the British dead do not have crosses. But this confusion only underlines that his final point, that "if you talk war loud and long enough, you get one," what may we get if you talk internationalism (League of Nations) and pacifism (Golden Rule of Peace, 1933, Peace Pipe Union, 1934, Peace Ballot, 1935) at Disarmament (World Conference, 1932-33) loud and long enough?

JOHN TERRAINE

President, Western Front Assn

London, W.I.

Of course, one accepts unreservedly that miners volunteered to fight against Hitler as one does their courage in times of tragedy such as the Aberfan disaster. They are a tough breed of men but, in these respects, they are no different from other groups of citizens.

Are we to value the throwers of bricks and petrol bombs equally with those who are prepared to face such intimidation and run such risks to themselves and their families in order merely to exercise their right to work?

There is a world of difference between those who resort to violence to impose their views upon others, and those who are brave enough to face it in order to go to work, but tolerant enough to allow others to take a different view. Without the violence there would doubtless be many more at work today. As Mr Scargill so chillingly has said, take away the police protection and the strike would be 100 per cent. solid.

There can be no compromise on the question of violence on the picket line. It is common criminality and it is to the discredit of the Labour party that it has failed to disown itself from a man who refuses to accept the reality of violent picketing.

The fudging and prevarication by the former Labour leader and his successors serves to remind us all that the party's failure to give leadership is the cause of many of our industrial problems.

GERALD HOWARTH

House of Commons

Teaching for leisure

SIR—When I was at school in the thirties I was told the time would soon be upon us when we would have to teach for leisure. Over 50 years later we still do not seem to have grasped the fact.

(Mrs) K. CROUCH

Southminster, Essex

## LETTERS TO THE EDITOR

## Critics of Church matters

SIR—Is there not a hint of "journalistic hypocrisy" in the present attitude taken by your leader about the robust preaching of the gospel of love by the episcopate?

On the one hand, the bishops are told they have no right to criticise Government economic and fiscal policies because of their apparent effect on the poor and needy.

On the other hand, your leaders presume the right to criticise Church policy on such matters as the ordination of women, the Alternative Service Book, and a host of other "Church" matters which, by the same rules, are no concern of the Daily Telegraph.

I have read your otherwise estimable newspaper over a long period. Is it not true that another text is found with which to justify your somewhat biased opinions? Poor old Caesar must be turning in his grave and saying: "Oh, I would gladly give up my share of the £1.5 billion to do something imaginative to reduce our unemployment, a unemployed or help those for whom a reduction in taxation has no meaning."

How about adopting the wisdom of Gamaliel, and the advice he gave: "Refrain from these men, and let them alone; for if this counsel of this work of men it will be overthrown; but if it be of God, ye will not be able to overthrow them; lest haply ye be found to be fighting even against God."

Give us factual reporting so that we can form our own opinions based on the full truth of what this or that person

## Brothers 'with better case for nationality than Zola' must go



Mr. Bruce Hall (left) and his brother Gordon at their Marylebone home last night.

By GRAHAM JONES

TWO grandsons of a British army officer, who were born in South Africa but have no South African blood, have been ordered to leave Britain by the Home Office, and could face deportation.

Gordon Hall, 32, and his brother Bruce, 29, came to Britain four years ago to be with their widowed mother, who holds a British passport, and to learn accountancy.

All four of their grandparents were born in Britain and they have no living relatives outside this country.

They contrast their wealth with that of Zola Budd.

"She qualified for British citizenship because of her paternal grandfather. Her mother's side was Afrikaans," said Mr. Bruce Hall. "We have

in 1907 when Capt. Henry Hall, a British army administrator, had been joined in the then Crown Colony by his English wife Joan.

The Home Office has ruled that their father was not born under British jurisdiction, and cannot pass down British nationality.

The brothers, who studied law at the University of Cape Town, say the Home Office has made a mistake.

They claim further British links through their maternal grandfather, George Thomson, who was born at Allford, Aberdeenshire, in 1894, marrying an Aberdeen girl before serving with the Royal Scots in the 1914-18 War. Two of his brothers were killed in action.

He set up home in the Transvaal on health advice following exposure to mustard gas, and it was his death in 1978 which led Mrs. Margaret Hall to return to her family in Britain, to be followed by her two sons.

### No State aid

The brothers were temporarily admitted to Britain for three and six months to study accountancy. Permission to stay was extended by the Home Office, but in July, 1981, they were told to leave, losing their appeal in March, 1983.

"They came to Britain on South African passports, but said they had never applied for South African citizenship."

Both men say they have jobs to go to in America. They have been living in a flat in Montague Mansions, Marylebone, with their mother since their work permits were revoked in 1982.

They have spent the time taking additional courses in law and accountancy and stress they have not accepted a penny in State hand-outs.

A Home Office spokesman said last night there is no immediate prospect of their deportation because of representations by their MP, Mr. Peter Brooke (City of London and Westminster

He was born in the Transvaal.

## Reagan rapped on 'ambassadors'

By TONY ALLEN-MILLS

in New York

A FLURRY of criticism of the political bias and alleged incompetence of certain American ambassadors has focused attention on what critics claim is President Reagan's practice of sending "ambassadors" to important embassies abroad.

The nomination of Presidential nominees to prestigious diplomatic posts has long been a fact of political life.

But on several occasions recently, Mr. Reagan's appointees have come under fire from diplomatic career veterans.

The columnist Jack Anderson disclosed in the *Washington Post* that Ambassador Reed, the United States envoy to Morocco, was publicly labelled

a "14-carat nitwit" by Senator Thomas Eagleton after a visit to Rabat, in perhaps the most outspoken attack on a Reagan ambassador.

Mr. Reed's position came under further scrutiny when the White House was dumbfounded by King Hassan's totally unforeseen decision to sign a "friendship treaty" with Libya.

As King Hassan was supposed to be America's staunchest ally in North Africa, and as Libya is possibly the most anti-American State in the world, the treaty was generally regarded as a disaster for United States foreign policy.

Mr. Joseph Werner Reed, the United States envoy to the Falklands, was born. Mr. Louis has since been replaced.

The columnist Jack Anderson disclosed in the *Washington Post* that Ambassador Reed, who had previously been proud

of his "unprecedented" access to King Hassan, was informed of the treaty one hour before it was announced to the world.

Mr. William Macomber, a former Ambassador to Turkey and Jordan, taking up the theme in the *New York Times* yesterday, wrote that "the problem of exporting foolish or at least inadequate ambassadors continues to be with us."

"The world is simply too dangerous, and America's role too critical, for this to go on."

Other politically-appointed ambassadors who have come under fire in recent years include Mr. John J. Louis, former Ambassador to London, who was regarded by British officials as being rather slow to return from holiday to his post when the Falklands War began. Mr. Louis has since been replaced.

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## Existing Mortgages

Completed After 1st January 1982

In accordance with the Mortgage Conditions, notice is given of the following new Mortgage Base Rates:

C&G Base Rate 1: 11.75%

C&G Base Rate 2: 12.25%

C&G Base Rate 3: 12.50%

Effective from 1st December 1984

## All other Mortgages

Borrowers will receive notice shortly of their revised instalments and rates of interest in accordance with the terms of their Mortgage Deeds.

## Mortgage Differentials

We are pleased to announce that mortgage differentials have been adjusted for certain categories, and those borrowers affected will be notified shortly.

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The above Base Rates and adjusted differentials will apply immediately to offers of loans already made and to all new applicants.

**C&G Cheltenham & Gloucester Building Society**

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# Financial Marketing and Communications

by Dr Karin Newman

Gresham Fellow in Financial Marketing  
City University Business School

"Dr Karin Newman has produced a remarkably detailed study of developments over the years in all aspects of financial marketing and the dissemination of financial information. A copy of her book should be on the shelves of everyone concerned with this constantly growing field."

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## Over-the-Counter Market

1983/84	High	Low	Company	Gross Yd.	P.E.
125	120	118	Aas Brit. Ind. Ord.	155	6.3
126	117	115	Aas Brit. Ind. Cl. LS	144	10.9
127	122	118	Acrapro Group	32	6.2
128	120	118	Acrapro Industries	125	10.8
129	120	118	Barlow Hill	125	10.8
130	120	118	Barlow Technologies	14	10.8
131	120	118	FCI High Yield Pref.	115	10.8
132	120	118	Carborundum Ord.	115	10.8
133	120	118	Carborundum T-3.5% Pref.	25	10.8
134	120	118	Centro Group	11	10.8
135	120	118	Chemical Industries	110	10.8
136	120	118	Frank Howell	205	10.8
137	120	118	Frank Howell Fr Ord 6%	205	10.8
138	120	118	Frank Howell Fr Ord 8%	205	10.8
139	120	118	Frank Howell Fr Ord 8.5%	205	10.8
140	120	118	Frank Howell Fr Ord 9%	205	10.8
141	120	118	Frank Howell Fr Ord 9.5%	205	10.8
142	120	118	Frank Howell Fr Ord 10%	205	10.8
143	120	118	Frank Howell Fr Ord 10.5%	205	10.8
144	120	118	Frank Howell Fr Ord 11%	205	10.8
145	120	118	Frank Howell Fr Ord 11.5%	205	10.8
146	120	118	Frank Howell Fr Ord 12%	205	10.8
147	120	118	Frank Howell Fr Ord 12.5%	205	10.8
148	120	118	Frank Howell Fr Ord 13%	205	10.8
149	120	118	Frank Howell Fr Ord 13.5%	205	10.8
150	120	118	Frank Howell Fr Ord 14%	205	10.8
151	120	118	Frank Howell Fr Ord 14.5%	205	10.8
152	120	118	Frank Howell Fr Ord 15%	205	10.8
153	120	118	Frank Howell Fr Ord 15.5%	205	10.8
154	120	118	Frank Howell Fr Ord 16%	205	10.8
155	120	118	Frank Howell Fr Ord 16.5%	205	10.8
156	120	118	Frank Howell Fr Ord 17%	205	10.8
157	120	118	Frank Howell Fr Ord 17.5%	205	10.8
158	120	118	Frank Howell Fr Ord 18%	205	10.8
159	120	118	Frank Howell Fr Ord 18.5%	205	10.8
160	120	118	Frank Howell Fr Ord 19%	205	10.8
161	120	118	Frank Howell Fr Ord 19.5%	205	10.8
162	120	118	Frank Howell Fr Ord 20%	205	10.8
163	120	118	Frank Howell Fr Ord 20.5%	205	10.8
164	120	118	Frank Howell Fr Ord 21%	205	10.8
165	120	118	Frank Howell Fr Ord 21.5%	205	10.8
166	120	118	Frank Howell Fr Ord 22%	205	10.8
167	120	118	Frank Howell Fr Ord 22.5%	205	10.8
168	120	118	Frank Howell Fr Ord 23%	205	10.8
169	120	118	Frank Howell Fr Ord 23.5%	205	10.8
170	120	118	Frank Howell Fr Ord 24%	205	10.8
171	120	118	Frank Howell Fr Ord 24.5%	205	10.8
172	120	118	Frank Howell Fr Ord 25%	205	10.8
173	120	118	Frank Howell Fr Ord 25.5%	205	10.8
174	120	118	Frank Howell Fr Ord 26%	205	10.8
175	120	118	Frank Howell Fr Ord 26.5%	205	10.8
176	120	118	Frank Howell Fr Ord 27%	205	10.8
177	120	118	Frank Howell Fr Ord 27.5%	205	10.8
178	120	118	Frank Howell Fr Ord 28%	205	10.8
179	120	118	Frank Howell Fr Ord 28.5%	205	10.8
180	120	118	Frank Howell Fr Ord 29%	205	10.8
181	120	118	Frank Howell Fr Ord 29.5%	205	10.8
182	120	118	Frank Howell Fr Ord 30%	205	10.8
183	120	118	Frank Howell Fr Ord 30.5%	205	10.8
184	120	118	Frank Howell Fr Ord 31%	205	10.8
185	120	118	Frank Howell Fr Ord 31.5%	205	10.8
186	120	118	Frank Howell Fr Ord 32%	205	10.8
187	120	118	Frank Howell Fr Ord 32.5%	205	10.8
188	120	118	Frank Howell Fr Ord 33%	205	10.8
189	120	118	Frank Howell Fr Ord 33.5%	205	10.8
190	120	118	Frank Howell Fr Ord 34%	205	10.8
191	120	118	Frank Howell Fr Ord 34.5%	205	10.8
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193	120	118	Frank Howell Fr Ord 35.5%	205	10.8
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195	120	118	Frank Howell Fr Ord 36.5%	205	10.8
196	120	118	Frank Howell Fr Ord 37%	205	10.8
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198	120	118	Frank Howell Fr Ord 38%	205	10.8
199	120	118	Frank Howell Fr Ord 38.5%	205	10.8
200	120	118	Frank Howell Fr Ord 39%	205	10.8
201	120	118	Frank Howell Fr Ord 39.5%	205	10.8
202	120	118	Frank Howell Fr Ord 40%	205	10.8
203	120	118	Frank Howell Fr Ord 40.5%	205	10.8
204	120	118	Frank Howell Fr Ord 41%	205	10.8
205	120	118	Frank Howell Fr Ord 41.5%	205	10.8
206	120	118	Frank Howell Fr Ord 42%	205	10.8
207	120	118	Frank Howell Fr Ord 42.5%	205	10.8
208	120	118	Frank Howell Fr Ord 43%	205	10.8
209	120	118	Frank Howell Fr Ord 43.5%	205	10.8
210	120	118	Frank Howell Fr Ord 44%	205	10.8
211	120	118	Frank Howell Fr Ord 44.5%	205	10.8
212	120	118	Frank Howell Fr Ord 45%	205	10.8
213	120	118	Frank Howell Fr Ord 45.5%	205	10.8
214	120	118	Frank Howell Fr Ord 46%	205	10.8
215	120	118	Frank Howell Fr Ord 46.5%	205	10.8
216	120	118	Frank Howell Fr Ord 47%	205	10.8
217	120	118	Frank Howell Fr Ord 47.5%	205	10.8
218	120	118	Frank Howell Fr Ord 48%	205	10.8
219	120	118	Frank Howell Fr Ord 48.5%	205	10.8
220	120	118	Frank Howell Fr Ord 49%	205	10.8
221	120	118	Frank Howell Fr Ord 49.5%	205	10.8
222	120	118	Frank Howell Fr Ord 50%	205	10.8
223	120	118	Frank Howell Fr Ord 50.5%	205	10.8
224	120	118	Frank Howell Fr Ord 51%	205	10.8
225	120	118	Frank Howell Fr Ord 51.5%	205	10.8
226	120	118	Frank Howell Fr Ord 52%	205	10.8
227	120	118	Frank Howell Fr Ord 52.5%	205	10.8
228	120	118	Frank Howell Fr Ord 53%	205	10.8
229	120	118	Frank Howell Fr Ord 53.5%	205	

## MONEY &amp; EXCHANGES

**THE DOLLAR** continued to rise in foreign exchange markets yesterday, depressing the pound in spite of further evidence that the American economy is slowing down.

By the close the pound was 65 pence lower at \$1.2410 against \$1.2475 overnight. But the pound held up well against other major currencies and its international value was unchanged on the day at 76.

Signs of an economic slowdown in America and lower European interest rates helped sentiment in London money markets, where dealers still await a lead from the Bank of England for a general half-point cut to 8% p.c. in British bank base rates.

But, with the Bank of England only needing to provide £100 million of assistance to the money markets, no attempt was made to provide a lead on interest rates.

## THE POUND ABROAD

	20-11-84	1st Dec.
Austria	28.09 - 14	27.91 - 25
Belgium	75.06 - 14	74.91 - 25
Denmark	12.45 - 30	12.43 - 44
France	11.42 - 35	11.31 - 42
Germany	2.20 - 21	2.15 - 24
Iceland	1.50 - 20	1.48 - 20
Ireland	1.50 - 20	1.49 - 20
Italy	1.20 - 20	1.19 - 20
Japan	203.25 - 75	203.75 - 304.25
Malta	1.00 - 15	1.00 - 15
Norway	20.10 - 20	19.95 - 20
Portugal	20.45 - 65	20.50 - 20
Sweden	10.65 - 20	10.60 - 20
Switzerland	1.00 - 15	1.00 - 15
United States	1.00 - 15	1.00 - 15
U.S. Dollars	1.00 - 15	1.00 - 15
U.K. Sterling	1.00 - 15	1.00 - 15
Other	1.00 - 15	1.00 - 15

Effective Sterling Exchange Rate: Index 2000.10 (7.2) 1.10 (7.6) 1.00 (7.6) Base 1975 = 100

## OTHER MARKET RATES

	20-11-84	1st Dec.
France	8.00 - 1.00	7.95 - 1.00
Germany	5.00 - 0.00	5.00 - 0.00
Italy	2.00 - 0.00	2.00 - 0.00
Japan	1.00 - 0.00	1.00 - 0.00
Trade weighted ave.	1.00 - 0.00	1.00 - 0.00

## DOLLAR RATES

	20-11-84	1st Dec.
France	8.00 - 1.00	7.95 - 1.00
Germany	5.00 - 0.00	5.00 - 0.00
Italy	2.00 - 0.00	2.00 - 0.00
Japan	1.00 - 0.00	1.00 - 0.00
Trade weighted ave.	1.00 - 0.00	1.00 - 0.00

## EUROCURRENCIES

	7 days 9.1 - 9%	1 month 9.1 - 9%	6 months 9.1 - 9%
MARKS:			
7 days 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%	
2 months 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%	
6 months 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%	
7 days 1.1 - 1%	1 month 1.1 - 1%	6 months 1.1 - 1%	
8 months 1.1 - 1%	1 month 1.1 - 1%	6 months 1.1 - 1%	

## FORWARD RATES

	7 days 9.1 - 9%	1 month 9.1 - 9%	6 months 9.1 - 9%
MARKS:			
7 days 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%	
2 months 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%	
6 months 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%	
7 days 1.1 - 1%	1 month 1.1 - 1%	6 months 1.1 - 1%	
8 months 1.1 - 1%	1 month 1.1 - 1%	6 months 1.1 - 1%	

## GOLD PRICE

	1st Dec. 83.12-65	2nd Dec. 83.42-65
Clothes Equ. 27.18-18	(83.42-65)	(82.75-65)

## KRUGERRANDS

	27.10-27.75	27.27-27.75
PLATINUM NOB.	(27.60-27.75)	(27.60-27.75)

## NEW SOVEREIGNS\*

	4.20-00-17.75	1.61-00-17.80
Bank	rate payable after 1st Dec.	rate payable after 1st Dec.
Buying rate excludes VAT.		
Prices are for single coins.		

## MONEY MARKET RATES

	(per cent.)
CLEARING BANKS Base Rate	9.1-10. Nov 19
FINANCE HOUSES Base Rate	1.00-1.00
DISCOUNT MTS.	1.00-1.00
INTERBANK	1.00-1.00
LOCAL AUTHORITY DEPOSITS:	
Two days 9.1	
One month 9.1	
RANK BILLS:	1 month 9.1 - 9%
3 months 9.1 - 9%	
TREAS. BILLS:	1 month 9.1 - 9%
2 months 9.1 - 9%	
STERLING C.D.	1 month 9.1 - 9%
6 months 9.1 - 9%	

	1 month 9.1 - 9%	6 months 9.1 - 9%
MARKS:		
7 days 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%
2 months 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%
6 months 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%
7 days 1.1 - 1%	1 month 1.1 - 1%	6 months 1.1 - 1%
8 months 1.1 - 1%	1 month 1.1 - 1%	6 months 1.1 - 1%

	1 month 9.1 - 9%	6 months 9.1 - 9%
MARKS:		
7 days 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%
2 months 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%
6 months 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%
7 days 1.1 - 1%	1 month 1.1 - 1%	6 months 1.1 - 1%
8 months 1.1 - 1%	1 month 1.1 - 1%	6 months 1.1 - 1%

	1 month 9.1 - 9%	6 months 9.1 - 9%
MARKS:		
7 days 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%
2 months 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%
6 months 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%
7 days 1.1 - 1%	1 month 1.1 - 1%	6 months 1.1 - 1%
8 months 1.1 - 1%	1 month 1.1 - 1%	6 months 1.1 - 1%

	1 month 9.1 - 9%	6 months 9.1 - 9%
MARKS:		
7 days 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%
2 months 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%
6 months 5.1 - 5%	1 month 5.1 - 5%	6 months 5.1 - 5%
7 days 1.1 - 1%	1 month 1.1 - 1%	6 months 1.1 - 1%
8 months 1.1 - 1%	1 month 1.1 - 1%	6 months 1.1 - 1%

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# ENGINEERING, PLANNING & GAS NETWORK ANALYSIS

## AT HOME AND ABROAD

Ewbank Preece are one of the world's leading international consulting groups - our client portfolio covers some of the largest companies in

the power, water, oil, telecommunications and industrial fields.

Currently we wish to appoint the following:

### SENIOR ELECTRICAL ENGINEER

BRIGHTON

Required to carry out technical studies of power generation/transmission systems to include industrial generation, utilisation and control. Good background experience in electrical plant and equipment and its application together with ideally some knowledge of electrical protection studies, grading and design. Age 30-45 with a B.Sc.(Eng.) and M.I.E.E. is desirable. Short overseas visits involved. Ref 8/9/47.

### SENIOR CONTROL SYSTEMS ENGINEER

BRIGHTON

Responsible to the Assistant Chief Engineer (Control Systems) the Senior Engineer will be concerned with the application of modern distributed control systems to a wide range of industrial plant particularly in the field of power generation and desalination. Specific responsibilities will include evaluation of computer systems for saline data acquisitions and control, the investigation of plant control strategies, liaison with the control computer department and maintenance of a departmental data base.

A good honours degree in Engineering/Systems Engineering/Physics is essential, together with a minimum of 5 years' experience in control systems application, dynamic plant modelling/senior programming techniques and familiarity with at least one modern integrated control system. A working knowledge of Fortran would also be desirable. Ref 10/9/74.

### SENIOR PLANNING ENGINEER

BRIGHTON

For our Project Planning and Expediting Department involved with project management of large multi-discipline turn-key projects.

A background in the power engineering industry is desirable with at least 5 years experience in a senior position within planning/expediting teams. A flexible attitude to project planning, and a thorough knowledge of current project management/planning techniques, including computer aided applications, and resource allocation and control, is vital to success in the appointment. Candidates, aged 35-45, must have a relevant qualification - minimum HNC. Ref 11/9/82.

### NETWORK ANALYST

GAS DISTRIBUTION  
BANGLADESH

The appointment is to a team of engineers based in Chittagong and is for a period of 8 months. The teams involvement is the extension of our services to Bakhrabad Gas Systems Ltd, and the Network Analyst's job is well advanced with all guidelines and policies established.

The requirement, apart from good computer and programming experience, calls for a familiarity with various empirical equations for pressure drop in gas pipelines and gas distribution networks and knowledge of gas supply installations to domestic and industrial consumers.

Excellent overseas benefits package and single accommodation provided. Ref 10/9/63.

For all positions we will negotiate salary and benefits package to attract candidates of the highest calibre. In the case of appointments to our Brighton HQ, help with relocation expenses will be given where necessary.

Please write with CV quoting appropriate reference to: R. J. Brennan, Personnel Manager, Ewbank Preece Consulting Group, Prudential House, North Street, Brighton BN1 1RW.

Ewbank Preece Consulting Group



## PRODUCTION SUPERINTENDENT NEWSPRINT

Please send a CV or ask for an application form:

Louise Shone  
Gencor Recruitment  
30 Ely Place,  
London  
EC1N 6UA  
01-404 0873

We seek for this superb machine a **PRODUCTION SUPERINTENDENT**, age probably 35-45 years, desirably with a qualification in paper technology but essentially having to his credit 4-5 years strong supervisory experience on high speed newsprint machines, preferably Bel Bae or other twin wire.

In this ideal environment we offer you a permanent, progressive career with a negotiable starting salary, excellent benefits including company car, modern housing, pension and medical aid schemes. Family air passages to South Africa are paid and assistance with furniture removal and settling in to your new home is generous.



### SAPPI

member of the Gencor Group, is the largest pulp and paper manufacturer on the continent of Africa, contributing a full range of quality products to strongly growing domestic and export markets.

In the beautiful Elandsriver Valley near Nelspruit, in the Eastern Transvaal, a recent investment of over £400 million has resulted in our Ngodwana Mill becoming the centre of South Africa's paper industry, producing timber, pulp, newsprint and kraft liner board.

The newsprint machine, a 6.68m Beloit Bel Bae II was commissioned successfully a year ago. It produces 140,000 tons a year.

We seek for this superb machine a **PRODUCTION SUPERINTENDENT**, age probably 35-45 years, desirably with a qualification in paper technology but essentially having to his credit 4-5 years strong supervisory experience on high speed newsprint machines, preferably Bel Bae or other twin wire.

In this ideal environment we offer you a permanent, progressive career with a negotiable starting salary, excellent benefits including company car, modern housing, pension and medical aid schemes. Family air passages to South Africa are paid and assistance with furniture removal and settling in to your new home is generous.

## C&CO

Cement and Concrete Association

### PUBLICATIONS MANAGER

The Cement and Concrete Association's principal role is to encourage and promote higher standards of design and construction in concrete. Much of the Association's information on design, better practice and new developments is disseminated using a range of printed material including booklets, journals and leaflets.

An immediate vacancy exists for the position of Publications Manager. This appointment, to head the Publications Group, will involve responsibility for the editing, design and production of all the Association's publications and other printed material.

Apart from a general knowledge in editing and publishing technical material for a technical readership (preferably for the construction industry) and the ability to manage and supervise all stages of production from inception through to printing.

The scope of this appointment provides a challenging opportunity for the successful applicant to expand and further develop the Association's publishing activities. The Publications Manager is a senior appointment and the starting salary, to be negotiated on the basis of qualifications and experience, will be commensurate with that level.

Please apply in writing giving relevant details of career and background to:

Manager, Personnel Services,  
Cement and Concrete Association,  
Woxham Springs, Slough SL2 6PL

### TRADE MANAGER

Corgi Books, currently enjoying a period of rapid and exciting development, has a vacancy for a Trade Manager to take control of the credit control, order processing and computer input sections of the Finance Department. Reporting to the Chief Accountant, the job demands a hands-on involvement in day-to-day activities and in problem solving.

Candidates aged from 26 years upwards must have experience in the three main activities mentioned above, and in the management of staff. Experience in a publishers trade office would be an advantage.

Salary and other conditions of employment are very competitive.

Please write with full CV to Bill Hayhurst, Personnel Director, Corgi Books, Century House 61-63 Uxbridge Road, Ealing, London W5 5SA.



### CONFEDERATE CHEMICALS LTD.

We urgently require a

### REPRESENTATIVE

Midlands Area  
Salary and commission £10-12,000 p.a. plus car plus expenses.

Experience in our market essential. We are an independent manufacturer of industrial specialty chemicals including Cleaners, Phenolics, Chromates, Alkalies and Powder Coatings. Slipfitters, also a range of inorganic chemicals with Catering, Industrial and Laundry applications.

Write in the first instance to:

R. J. Stevenson,  
CONFEDERATE CHEMICALS LTD.,  
Newgate Industrial Estate,  
Newtown,  
Powys SY16 4LE.

**TECHNICAL SALES EXECUTIVES**

Posimo Profiles Limited, manufacturers of a superb, innovative and complete range of Scandinavian engineered profiles designed for the U.K. manufacturer of windows and doors, are looking to expand their sales team in the north and south of England.

The major position is to carry out the communication effectively at all levels and maintain the company's competitive range of competitive products. Experience in the window industry would be an advantage but is not essential.

The company offers excellent career prospects for applicants with drive and ambition, which is catered to on attractive salary, company car, BUPA and other generous benefits. Please write to:

Mr R. Cooper, Posimo Profiles Ltd,  
56m Way, Lodge Farm  
Industrial Estate, Northampton,  
Northants NN5 7UW.

**Plastmo**

## English Teachers

The continuing requirement of our Saudi Arabia Support Contract means that a number of male English Language Teachers are needed to join our staff teaching English to students and cadets of the Royal Saudi Air Force.

**£35,000 -  
£45,000 -  
per annum for 2 years**

New salary scales are now in force, and this is an excellent opportunity to earn over £35,000 within two years, tax-free, as an English Language Teacher...

### ... working in Saudi Arabia with BRITISH AEROSPACE

Applicants must be UK citizens under the age of 50 whose mother tongue is English. The minimum qualifications for these posts are either a degree with Language or Linguistics as a subject or a Teacher Training Certificate (one year post-graduate or 3 years non-graduate) in any subject. If the subject is not a language, then a TEFL qualification is a further requirement. We are also looking for at least 3 years' experience of TEFL.

In addition to the high tax-free salary, successful candidates will receive free accommodation (plus free food and laundry for unaccompanied employees), medical care, life assurance and other benefits, including generous travel-paid UK leave.

Please apply in writing, giving brief details of experience or telephone Preston 634317.

The Personnel Officer, Saudi Arabia Support Dept., 080/DT, FREEPOST, British Aerospace Aircraft Group, Warton Division, Warton Aerodrome, Preston, Lancs PR4 1LA

**BRITISH AEROSPACE**  
Uniqued in its range of job opportunities

## SENIOR MEDICAL APPOINTMENT OVERSEAS

### A Specialist Physician to head up our Medical Division in South Africa.

Interviews 3rd & 4th December 1984, In London, expenses paid.

Anglo American Corporation's Medical Service provides hospital based medical care for some 200,000 people with a staff complement of 70 full-time Medical Officers and Specialists. All medical staff are employed by Head Office and assigned to different hospitals.

This appointment is to the West Val Gold Mining and Exploration Company, the largest gold mine in the Republic of South Africa with ore reserves stretching well into the next century. The mine, which is highly mechanised, is situated near the town of the Western Transvaal and has commanding views across the area.

The hospital is a modern well-equipped unit of 459 beds and provides a full medical service to approximately 40,000 employees and their families resident on the mine and a separate unit which houses children and their families. Unit has recently been added. The hospital has Departments of Radiology, Physiotherapy, Occupational Therapy and laboratory facilities. We have full medical and dental equipment and has access to the Rand Medical Hospital in Johannesburg for the referral of cases requiring treatment in other specialties.

The medical staff is headed by a Medical Superintendent who comprises a Specialist Physician, specialist surgeon, a full-time

Medical Service

**Anglo American Corporation  
OF SOUTH AFRICA LIMITED**

## Plant Engineering

major capital projects worldwide

This major North East Coast manufacturer takes contract responsibility for multi-million pound projects which include steam turbine generators, condensing and feed heating plant, HP and LP pipework, a variety of ancillary plant (including CW systems and auxiliary generating plant) and instrumentation. A Chief Plant Engineer, based in Newcastle but with some overseas travel and accountable to the Engineering Director, is required to take overall responsibility for engineering the installation of such plant. Candidates, aged 35 to 55, will be chartered engineers with considerable experience of managing the design, specification and layout of major capital projects in the mechanical, electrical or process industries. Applications with full career details should be sent in confidence to A.W.B.

Thomson, as adviser to the company, at Selection Thomson Ltd., 115 Mount Street, London W1Y 5HD or 15 North Claremont Street, Glasgow G3 7NR.

**Selection Thomson**  
London and Glasgow

## Projects Engineer

North Staffs/Cheshire area

Applications are invited from suitable Engineers to join an expanding project team working for a market leader in the food industry. We are engaged on a major capital programme and need people who can engineer projects from conception through all stages, to installation and commissioning.

Completion of projects on time and within budget whilst meeting production targets is of paramount importance.

Age, qualifications or experience in the food trade will not be factors limiting our final selection. However, we do require an adaptable person who has a broad based experience and a flexible approach to project engineering problems. Someone who is prepared to work hard, sometimes beyond normal working hours, and has the ability to work and communicate with a variety of people and trades.

The successful candidate will have a proven record of man management, with the ability to organise and innovate.

This demanding position offers good career prospects and an interesting rewards package.

For more information, men or women, should write or telephone, quoting Reference P268 to the company's advisors on this position.

**David Pendleton Management  
Consultants Limited**

**Paper Printing Conversion Recruitment Worldwide**

39-40 High Street, Bristol BS1 2AT  
Tel: Bristol (0272) 297851

**MR KIPLING CAKES**

Please write with full C.V. to:  
Personnel Office, Manor Bakeries Ltd.,  
Sheer House, West Byfleet, Surrey.

## Sales Director Textiles

To £25k + Car

presentation and relevant technical knowledge will be appropriate.

An excellent remuneration package is offered and although the company is based in the Nottingham area it is possible that you could work from your present home location.

Male/Female candidates should telephone Roy Shepperson on 0602 505923 or write to him at CTF Consulting Group Ltd., Gothic House, Barker Gate, Nottingham, NG1 1JU. Reference KS/R11/84. All applications will be treated in the strictest confidence.

**GTF Consulting Group Ltd.**  
Personnel Management Consultants

### SENIOR SYSTEMS ANALYST EUROPE

ANT INCORPORATED is a worldwide industrial technology and leisure products company, with 1983 revenues of £1.550m.

Due to continued expansion of our European operations, we have a requirement for a

### SENIOR SYSTEMS ANALYST

This new position will be responsible for improving our European operations at a number of European locations: Austria, England, France, Germany, Scandinavia, Switzerland.

Candidates must have extensive business systems experience with particular emphasis regarding the food and leisure sectors. The successful candidate will have personal skills and enjoy working in a dynamic environment. Fluency in English is essential. French or German language capability is a distinct advantage.

Experience in the food and leisure sectors, particularly overseas, will be a close relationship with the Director, Corporate M.I.S. based in the U.S.

The successful candidate will receive an attractive compensation package with appropriate fringe benefits.

Please apply in writing with detailed C.V. to:

CONFIDENTIAL: E.D.P. -  
MRS K. NEGRIE

ANT INTERNATIONAL LIMITED,

GROUNDFLOOR, WEST WING, BOWAXES HOUSE,

68 KNIGHTSBRIDGE, LONDON SW1X 7LT.

**Budget**  
£35,000  
Free car and travel expenses

Plastmo

## Customer Services and Advice

Ipswich  
£8,600

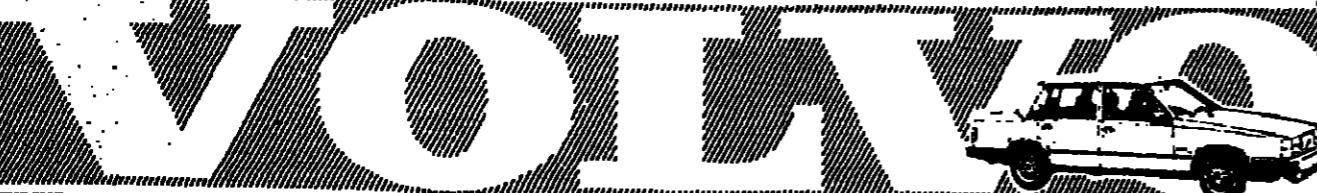
We're Volvo Concessionaires, a dynamic successful company, thriving on our reputation for innovative ideas and top quality. We pride ourselves on excellent customer relations providing a speedy, comprehensive advisory service to dealers and to our customers. Our need now is for a lively, resourceful young person to join our dynamic Customer Relations team based at Ipswich.

The job focuses on liaising with customers, dealers and field service staff to ensure that our high standards in service and repair are maintained. You will be involved in answering customer enquiries, giving advice and generally ensuring that customers receive the very best service.

Age 22+, you should be educated to A-level or C&G full Tech, with around 3 years' experience of dealing with customers — ideally in a major service industry. A confident, friendly personal manner is essential and knowledge of the motor industry would be an advantage.

We offer comprehensive benefits including generous relocation assistance where applicable.

If you are interested, apply in writing to: Sally Cockayne, Manpower Development Manager, Volvo Concessionaires Limited, Lancaster Road, High Wycombe, Bucks HP12 3QE.



KabiVitrum



KabiVitrum Limited, the UK subsidiary of the State Owned Swedish multi-national pharmaceutical company announce two important vacancies:

### REGIONAL MANAGER Pharmaceutical Products

Applications are invited from suitably qualified persons for the position of Regional Manager for the London area to supervise and co-ordinate the sales activities of a number of well qualified and motivated representatives who are responsible for a range of additional ethical products available to the G.P. and hospital sectors.

The position requires a successful track record in medical selling coupled with proven leadership and administrative ability.

An attractive remuneration package, including free life assurance, private health cover and a company car will be offered to the successful candidate.

### PRODUCT MANAGER Pharmaceutical Products

To assist in the marketing planning and pre-launch activities for existing and new products in the field of urology, dermatology and endocrinology, the Company seeks applications from persons experienced in the pharmaceutical industry who have demonstrable skills in marketing. The successful candidate who will join a Head Office team based at Uxbridge, will be required to undertake responsible tasks with the potential of promotion. The responsibilities and benefits attaching to this post will reflect its importance in the organisation.

Applications for the above positions accompanied by a full c.v. to arrive no later than 30th November 1984, should be sent to:

The Managing Director,  
KabiVitrum Limited,  
KabiVitrum House,  
Rivermead Way,  
Uxbridge,  
Middlesex UB8 2TF.

### How Much do you know about Modern Selling?

3 Suisses is one of the world's leading producers of hand knitting yarns—but knowledge of our particular market is not what we are looking for.

Based in: OXFORD—READING  
LUTON—WATFORD  
MAIDSTONE—CROYDON

... your brief will be to establish the 3 Suisses name by selling a total retailing package to our existing outlets...but essentially through the prospecting and development of new outlets.

Full training will be given both in the U.K. and on the Continent. The rewards "package" includes five years' earnings, car, generous expenses and other fringe benefits.

If you are dynamic and highly self motivated

Write to: J. B. Shaw,  
U.K. Sales Manager,  
38 Welford Road,  
LEICESTER LE2 7AA.

3 SUISSES

### Executive Appointments

from £17,000 to £70,000 p.a.

Are you seeking a new job? If so, we can help you.

We assess your marketability, identify career objectives, design a marketing plan, and work with you to obtain your next top job.

With our unrivalled technological information systems and the widest network of contacts in Europe we also help identify unadvertised vacancies.

We have the most successful record in our field. That is why top executives use our services — that is why only we offer a success-related fee structure.

An initial meeting is free. Contact us today.

Connaught

Executive Management Services Ltd,

32, Savile Row, London W1 01-734 3879

— SWITZERLAND —

Our Product Development Centre in the French-speaking part of Switzerland is looking for a

### Senior Food Technologist

acting as Group Leader for chocolate and fine confectionery.

Requirements are:

- \* University degree in Food Science or equivalent
- \* Industrial experience
- \* Strong leadership ability

Please write to: Mrs M. von Anacker,  
Personnel Services, NESTEC, P.O. Box 88,  
CH-1800 Vevey, Switzerland.

Nestle

## Shipping Services Manager

Up to £14,000+ bonus CASE PLC

CASE PLC is a rapidly expanding UK company which manufactures sophisticated data communications equipment for sale to markets worldwide. The company is market leader in its field, a position that has recently been strengthened by the acquisition of a successful subsidiary in the USA.

Customer service has played an important part in the success of CASE and the recruitment of a manager to co-ordinate all the activities that contribute to an efficient shipping service is seen as an important development.

This is a unique opportunity for a young, ambitious manager, with extensive knowledge of the procedures and methods employed in the packing and despatch of electronics equipment to create a totally new approach to this key role.

It is therefore likely that the successful candidate will be educated to HNC standard or above and be able to demonstrate success in a similar position.

More important, however, will be the ability to communicate at all levels of management and to be able to quickly establish credibility through positive commitment and achievement.

It is most probable that success in this position will lead to promotion elsewhere within the company.

Please write in confidence, with full career details, quoting reference number 1554 to Sarah MacSwiney.

**AAD**  
One Old Bond Street,  
London W1X 3TD.  
THE ADVERTISED APPOINTMENTS  
DIVISION OF OFFICES AND CO.

## GENERAL MANAGER

Applications are invited by the Blackpool, Wyre and Fylde Health Authority from those both within and outside the National Health Service for the new post of District General Manager. The Authority is responsible for providing health care for over 310,000 people in the three boroughs of Blackpool, Wyre and Fylde. It currently employs some 5,250 staff and has a revenue allocation of £42 million.

Applicants must have strong leadership qualities which should be tempered with the skills necessary to effect changes in a multi-professional situation and be able to demonstrate a successful record of general management at a senior level in a large organisation in either the public or private sector. Candidates will probably be currently earning at least £20,000 per annum.

The appointment will be for a fixed term of three years with a review after the first year, renewable by mutual agreement.

An application form and further information may be obtained by writing to Councillor J.D. Grime, J.P., Chairman, Blackpool, Wyre and Fylde Health Authority, District Offices, Victoria Hospital, Blackpool, FY3 8NB, or telephoning the Chairman's Office on 0253-34151, Ext. 227.

Completed application forms to be returned by Monday 10th December, 1984.

3 SUISSES

BLACKPOOL Wyre & Fylde Health Authority

## METALLURGISTS

at least £14,000 plus profit share

Sheerness Steel Company is a successful and profitable independent steel company with ambitious plans for plant and product development through the eighties. We have established a formidable capital programme aimed at technological innovation, process advancement and product development.

In support of this we are seeking to strengthen our metallurgical department which supplies a twenty-four hour a day service to all operating areas. We are looking for metallurgists who can lead a team on shift ensuring that quality standards are being maintained in both our steelmaking and rolling activities.

Additionally, the shift metallurgist will work on the resolution of technical problems and aid product development programmes plant wide.

To fulfil these demanding roles we need metallurgical graduates who have demonstrated their skills in a manufacturing environment and are keen at a later stage to progress into operations management.

In addition to salary and profit sharing there are life assurance plans, pension plans and a disability scheme as well as a generous relocation package.

If you are interested in joining our Company, please write and tell us how you can meet our requirement.

Hugh Billot, Industrial Relations and Personnel Manager,  
Sheerness Steel Company plc,  
Sheppey, Kent, ME12 1TH.  
Telephone: 0795 663333

## SHOWROOM MANAGER KUWAIT

The Sultan Center is a leading and well established chain of retail home centers in Kuwait. We require an aggressive individual to assume total responsibility for one of our branch home centers.

Departments within the home center are: DIY; Housewares; Automotive; Sports Equipment and Apparel; Toys; Garden Furniture; Outdoor Living; Electrical; Home Hardware; Tools; Paints; Plastics.

The successful candidate must have: proven experience in managing a retail outlet; knowledge of updated floor merchandising techniques; ability to train sales staff; personnel management.

Whilst the position reports to the director of retail, it allows flexibility in management; significant promotional aspects and rapid earnings progression.

Salary range offered is PDS 25,000—PDS 35,000 tax free. Applicants are requested to send a detailed resume with contact address and telephone number, plus one photo to:

The Sultan Center  
c/o Mr. K. D. Chester  
49 Park Lane  
London W1X 3LB

## LOAN ADMINISTRATOR FOR FINANCE HOUSE

Fast growing Mortgage/Credit Brokers urgently require a loan administrator with extensive experience in mortgage and secured loan underwriting. This senior position is of great importance to the Company and the salary will reflect this.

We want somebody able to conduct business without supervision with the necessary range of contacts, and who can show us a successful track record.

Above all, we want somebody able to keep up with our own growth rate.

Please telephone: 01-338 8811, Ref. LA

Do you have H.N.D. Business Studies? Are you serious, well presented and hard working? We have several vacancies for H.N.D. holders aged 20-22, as from January 1985 and September 1985.

Work and train to speak English in our Paris and Chester centres. Please send application, c.v. and photo to:

FISHER SCHOOL OF ENGLISH  
43 AVENUE DE WAGRAM, 75017 PARIS, FRANCE.

## NEW DIRECTIONS

# State of the art communications

## Electronists/Physicists Mathematicians/Computer Scientists -scope for originality

The Government is concerned to see that government departments and other public sector bodies should use efficient, advanced-technology communications systems appropriate to their needs and has a close interest in the communication security aspects of such systems.

To these ends, Government Communications Headquarters researches and develops for production a wide range of radio equipment and aerial systems, including satellite and microwave applications and evolves new concepts for data and speech networks. Its work centres on the practical application for new technology, with a strong emphasis on the role of electronics and computers. In addition mathematicians and physicists work on communications analysis handling non-stereotyped problems with scope for imagination as well as mathematical penetration.

GCHQ is based at Cheltenham — a busy and attractive regional centre on the edge of the Cotswolds with excellent access to all parts of the UK.

There are vacancies for electronics engineers and scientists, physicists, computer scientists and pure and applied mathematicians.

**FINAL YEAR STUDENTS MAY APPLY.**

### SALARY AND QUALIFICATIONS

Communications Science and Technology Officer: £6300-£7500. Degree or equivalent qualification in an appropriate subject.

Higher Communications Science and Technology Officer: £7900-£10,900. Degree or equivalent qualification in an appropriate subject. At least 2 years post-graduate experience is required for those with a 1st or 2nd class honours degree and at least 4 years for other applicants.

Senior Communications Science and Technology Officer: £10,300-£13,300. 1st and 2nd class honours degree or equivalent qualification in an appropriate subject plus at least 4 years post-graduate experience.

For further details and an application form (to be returned by 14 December 1984) write to Civil Service Commission, Almon Link, Basingstoke, Hants RG21 1B, or telephone (0256) 468551 (answering service operates outside office hours). Please quote ref: S/6305/4.

The Civil Service is an equal opportunity employer

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Graduate or equivalent, male aged 35-45 with fifteen years progressive experience of which at least five will have been in a profit responsible general management role. This experience will have been gained in Blue Chip FMCG companies, preferably food and drink, and will cover purchasing, distribution, warehousing, maintenance, transport and administration. A career opportunity with an international group of companies. Excellent fringe benefits include free married furnished accommodation, pension/life, medical cover, company car, education allowance and generous leave arrangements.

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South Yorkshire

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Telephone or write to:

Lynne Crowden — Ref: 81/411.

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We wish to interview career-oriented individuals seeking permanent progressive positions in our Advance Programs Group, working on a variety of challenging assignments in:

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- Avionics Systems
- Communication Systems
- EW/ECM Systems
- Fire Control Systems
- Data Acquisition/Control Systems

We are most interested in meeting candidates with experience in one or more of the following:

- Sensor signal processing, data extraction and correlation
- Distributed computing system design
- Mini and micro computer system development
- Electronic display systems implementation
- Software requirements definition
- Detailed mechanical and installation design to military requirements

Duties include design of new products, evaluating customer requirements, carrying out trade studies, selecting and evaluating subcontractors, preparing proposals and briefing management staff.

A number of positions are also available as part of Life Cycle Management on existing systems.

Ideally you should possess a degree in Electrical or Mechanical Engineering or equivalent, and several years related experience. A high degree of verbal and written communication skills is necessary due to continued contact with customers.

Salaries, fringe benefits and the prospects for personal growth are excellent. Naturally, we will relocate successful applicants and dependents from the U.K. to Toronto.

Further details will be provided to successful applicants, who will be invited with their spouses to discuss all aspects of the job opportunities and life in Canada.

Interviews will be held in London, and at convenient locations throughout Britain. We pay all costs for attending these interviews.

Please write, in the strictest confidence, a fully detailed account of education, qualifications, experience and training, as well as your home telephone number to:

David K. Eastman  
Bates Tavern Resources International Ltd.  
63 Carter Lane  
Ludgate Hill  
London EC4V 5DY

## South East Thames Regional Health Authority Purchasing and Supplies Management c. £20,000

We are looking for a Regional Supplies Officer to provide the highest quality of strategic management and direction; someone who can assess priorities, allocate resources and ensure that 'value-for-money' is achieved in the Supplies function throughout the Region.

The man or woman we appoint must be able to show conspicuous success and achievement in supplies and distribution — this need not necessarily have been in the NHS. Whatever the background, you must have leadership and organisational skills and the dynamism and innovation to deal with the challenge this demanding role requires.

### Keyfacts

Area covered: Kent, East Sussex and South East London  
Population: 3.6 million  
Budget: Current capital allocation in excess of £45m annual cash limit £750m; regional supplies transactions approx. £140m

Informal enquiries about the post can be discussed with Mr. C. Minty, Regional Treasurer on ext. 3386.

Application forms and further details are available from: The Personnel Officer, South East Thames Regional Health Authority, Thrift House, Collington Avenue, Bexhill-on-Sea, East Sussex, TN39 3NQ. Tel: (0424) 222555. Closing date: 5th December, 1984. Ref. No. 4228.



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Norton Christensen, a wholly owned subsidiary of Norton Company, is a market leader in the manufacturing and supply of diamond coring and drilling bits and downhole drilling equipment to the international oil and gas industry.

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The position will provide valuable practical experience and prospects for career development in Europe, including the UK.

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The Research Officer will be responsible for organising, initiating and presenting research projects in association with European and Canadian offices, and related interests in U.S.A. and continental Western Europe. The post holder will be required to be able to increase the staff, if necessary, and be called to conferences throughout Europe. The job will be based in Epsom, Surrey, but will involve considerable travel.

Please write or telephone for an application form to:

Personnel Department, Epsom Manufacturing (GB) Limited, T.O. D-288, Station Road, Epsom, Surrey KT17 1XH. Telephone: 01732 473331.

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The position will be located on the South Coast and will require a responsible senior engineer to become involved in the preparation of technical specifications, the evaluation of technical proposals and the conduct of investigations and other technical reviews relating to E.W. Systems.

Qualified to degree level, the person we are looking for will have at least 3 years' experience of Sat Com/HF communication systems, be fully conversant with current techniques and technology and possess a good understanding of software and computer techniques applicable to these systems.

This is an opportunity for practical, self motivated engineers who can demonstrate strong interpersonal skills, the ability to communicate effectively both verbally and in writing and who now wish to put their experience to better use.

A salary of around £15,000 p.a. is complemented by a company car and a comprehensive benefits package that includes relocation assistance.

Please telephone Sunbury-on-Thames (0932) 85511 Ext. 3371 for further details or send a full C.V. to: Mr. M. Williams, Personnel Manager, RCA Limited, Service Division, Lincoln Way, Windmill Road, Sunbury-on-Thames, Middlesex TW16 7HW.

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£17,300 p.a. approx.

To be responsible for the servicing and planned maintenance of medical and x-ray equipment in military hospitals throughout Oman. Also to provide in-service training of local employees.

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Limited  
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Your prime responsibility will be to advise and provide support to Materials and Production Management in our various plants throughout the U.K. and Europe—with particular reference to implementation and use of Manufacturing Control Systems.

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Attention: Caroline Buchanan.

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This is a senior position reporting to the Chief Metallurgist.

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Terms and conditions of employment are commensurate with those offered by a large international company.

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Alcoa Manufacturing (GB) Limited,  
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Telephone: 01732 473331.

## HOT MILL METALLURGIST

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Ref: 114150

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Ref: 114151

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Ref: 114152

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Ref: 114153

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LONDON WC1X 8PP

PHONE  
01-242 0307

## Industrial Automation Sales Opportunities

General Electric Industrial Automation—Europe, the European division for the Industrial Electronics Business Group of General Electric (USA), is moving fast towards achieving its objective of becoming Europe's foremost supplier of industrial automation systems.

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## Mill Cup Soccer

QPR FORCE  
SOUTHAMPTON  
TO REPLAY

By DONALD SAUNDERS

**SOUTHAMPTON** ... 1 **Queens Park Rangers** ... 1  
 Southampton and Queens Park Rangers will resume their quest for a place in the Milk Cup quarter-finals on the plastic surface at Loftus Road next Tuesday, following their failure to settle this fourth round tie at the rainsoaked Dell last night.

As Rangers had failed to score in their previous four games, they cannot have felt too confident about breaking this dismal sequence against Southampton, who have been undefeated in England since early September.

Yet the Londoners moved in front after 35 minutes, when Fenwick, their captain, drove home a penalty wide of the leaping Shilton's outstretched left hand.

This was Rangers' first goal since Gregory knocked Aston Villa out of the previous round of this competition at Loftus Road three weeks ago.

Williams, Southampton's captain, was the culprit in turn, he

blamed the atrocious condition for his lapse.

Five hours of steady rain had left the pitch almost waterlogged. Consequently players could not be certain that the ball would skin over the sodden surface or come an abrupt halt in one of the deeper pools.

Williams in this case unwisely attempting a back pass, immediately sensed that it would be taken by the alert Banister and decided all he could do was to whip the Rangers' striker's legs from under him.

Until then, Southampton had adjusted to the conditions as well as could be expected and had played sensible football.

Though, like so many other First Division teams, they tended to fall into Rangers' offside trap.

So, only once in the first half did the team seriously score when Jordan forced his way past Fenwick into the penalty box, then drove his shot at the advancing Hucker.

The rain fell even more heavily after the interval, making conditions still more difficult.

Southampton's equaliser came in the 65th minute. Wallace made the move with a cross from the right which found its way into the line of Armstrong. Although Hucker got his hands to the ball it spun away from him and Curtis promptly placed in in the net.

**Southampton** ... 1 **Queens Park Rangers** ... 1 **Hucker**, **Wallace**, **Williams**, **Worrell**, **Brown**, **Holmes**, **Curtis**, **Jordan**, **Armstrong**, **Wallace**.

**Queens Park Rangers** ... 1 **Hucker**, **Wallace**, **Williams**, **Worrell**, **Brown**, **Holmes**, **Curtis**, **Jordan**, **Armstrong**, **Wallace**.

**Southampton** ... 1 **Queens Park Rangers** ... 1 **Hucker**, **Wallace**, **Williams**, **Worrell**, **Brown**, **Holmes**, **Curtis**, **Jordan**, **Armstrong**, **Wallace**.

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# WAYWARD LAD TO OUTCLASS A KINSMAN

By HOTSPUR (Peter Scott)

WAYWARD LAD has the mid-season target of becoming the first horse ever to win Kempton Park's King George VI Chase three times. His prospects of accomplishing that feat will be clarified at Haydock Park today.

Some fear that Wayward Lad's deplorable running in the Cheltenham Gold Cup last spring may have signalled the start of his decline, but it came so abruptly after an otherwise fine season that the theory is hard to accept.

Tests taken after Cheltenham showed nothing irregular and the Dickinson family remain mystified by Wayward Lad's performance.

He has never won on that course but the view that he has Cheltenham ignores some highly creditable runs he has run there.

No such theory can be advanced about Haydock Park, because this is among the 16 courses of which Wayward Lad has gained 23 wins.

Spurred up by a recent success over two strong non-entities at Wincanton, Wayward Lad now concedes weight to his four

enemies and his overnight withdrawal from the St Leger Handicap Chase and Voice Of Progress good prospects of staying for his slightly disappointing third in Half Free in Cheltenham's Mackeson Gold Cup 11 days ago.

Yank Brown, who joined the Dickinson stable from Ireland several months ago, can now be the Billings Novices' Hurdle a first-time win for his brother.

Don Sabre and Midnight Love, both 33-1 chances for Saturday's Hennessy Cognac Gold Cup, are the only two to run today, and with the quoted in the most recent betting list.

Burrough Hill Lad, John Franks' mount, heads the 16 acceptors and 3-1 now the top offer agains him.

The Gerry Foden Hurdle, Saturday's principal supporting race

is set to continue the Dickinson stable's monopoly in Haydock Park's Edward Hanmer Chase.

**TODAY'S HAYDOCK PARK SELECTIONS**

HOTSPUR	COURSE CORR.	FORM
1.0-Strathern	1.0-Strathern	1.0-STRATHERN
2.0-Big Brown Bear	—	1.3-Big Brown Bear
2.0-WAYWARD LAD (1st)	—	2.0-Wayward Lad
2.30-Voice of Progress 2.30-STARFEN (nsp)	2.30-Voice of Progress	2.30-Voice of Progress
3.0-Sir Lucky 3.0-Sir Lucky	—	3.0-Pacifiste
3.20-Yank Brown 3.30-Sparkling Jenny	—	3.30-Intisharran
HOTSPUR'S DOUBLE—Wayward Lad and Voice of Progress	TONY STAFFORD-Yorford (12.4, Worcester)	

opponents in the Edward Hanmer Memorial Handicap Chase. The four most recent runnings of this race, won by the same stable, were all won by the now-decreased Silver Buck for the Dickinson stable.

Its weight-range is limited to 21lb, and Kinman is Wayward Lad's only mount not required to carry more than the handicapper originally gave him.

A Kinman's greatest triumphs have come at the last two Cheltenham March meetings. He won the Waterford Crystal Stayers' Hurdle there in 1983 and the Sun Alliance 'Chase last season.

A Kinman is smart enough on courses other than Cheltenham, and has a polished turn of foot. Wayward Lad (nsp) should help him prevail.

Badsworth Boy is not quite ready for his seasonal reappear-

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**TODAY'S HAYDOCK PARK SELECTIONS**

## Australian Lawn Tennis

# DURIE THROUGH TO THIRD ROUND: WADE BEATEN

By JOHN PARSONS

BRITAIN'S Jo Durie, the defending champion, made comfortable headway into the third round of the New South Wales Open in Sydney yesterday, but the main spotlight fell on the relentless Martina Navratilova.

Next week, in Melbourne, the world champion will be launching her two-week quest not only to retain the Australian Open title but also to surpass Margaret Court's record of winning six consecutive grand slam tournaments.

Since equalling the Australian's feat at the United States Open, Miss Navratilova — now half-way towards her second \$1 million grand slam bonus — has continued to be insuperable.

Her 64, 6-2, second-round victory against Mary Lou Piatek yesterday was her 60th consecutive win in the winning singles.

## Wade beaten

Having lost the first set while making many unforced errors, Miss Walpole, 19, suddenly found her range and rhythm to take the next ten games on her way to a 6-4, 6-0, 6-1 victory.

To Louis, from Devon, received another useful result in beating Isabelle Crudo, from France 6-3, 6-1, 6-1 and now meets Sally Reeves, who figured in a marathons with Ellinor Lightbody.

There were many fine points and much drama on both sides in an two-and-a-half-hour struggle between Ian h industrial competition before Miss Reeves won through 6-7, 6-3, 6-4.

WAYNE HENRY, 14, who led the Open Championship regional qualifying round at Porters Park, was yesterday presented with the Golf Foundation Award for 1984, writes Michael Williams.

Henry, from the Redbourn club in Hertfordshire, had an outstanding year, also won both the Peter McEvoy trophy in London Heath and the Golf Foundation Under-16 championship at Walton Heath.

The nephew of Ron Henry, the former Tottenham and England full-back, Wayne is currently a member of the England boys' team and impressed the selection committee with his dedication to the game.

For the third year running, the Golf Foundation made a £1,000 contribution to the annual meeting, though the sum of £1,000 was down on 1982 and 1983.

The Guy Payne trophy, which is given to the club which raises the biggest sum of money in the annual Golf Foundation appeal to Bovis Hill in Essex with £342.

BARFORD TIGERS are still looking for their first Slatc League points following the visit of Bournville, the pacemakers in Division One. Barford hardly looked like improving their record as Bournville enjoyed a comfortable 3-0 victory.

Peter Marshall gave Bournville an early lead with a penalty stroke, and John Daly and Kevin Murphy added to the points.

Oliver and West Warwickshire won by the same score in their home game with South Notts, their goals coming from Andy Buchan, Peter King and Paddy Waters.

Medical duties delayed the arrival of Division One, the Warwickshire golfers, so their match with Pierrick at Moseley. By the time he arrived, Harborne were already a goal down—but substitute Kent Six, a former Pierrick player, equalised.

Southwick's first two points of the season at Coventry.

There was a surprise in the Nottinghamshire Indoor Championships when Beeston, from Division Four (East) of the Slatc League, fought their way through.

Their luck ran out, though. South Notts took the title with a 1-1 victory. Martin Gilbey and Steve Skidmore were the top scorers, another impressive South Notts display.

South Notts' 3-0 win over Barford, in the last game of the day, gave them the lead midweek, though the second half, Graham Skinner made it 2-0 from the penalty spot.

Paul French and Malcolm Swift's penalty stroke, Swift's fourth, gave them a 20 win over Barford to keep them in with the leaders.

## WALPOLE PUTS OUT BOLD WOOD

SHELLEY WALPOLE's extra experience helped her to stage a remarkable comeback against Clare Wood, one of Britain's most promising juniors, in the second of the LTA's women's indoor circuit events at Peterborough yesterday, writes John Walpole.

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## Golf

## BARNES FINED £1,500

By MICHAEL WILLIAMS  
BRIAN BARNES, never one to mince his words, has been fined a total of £1,500 for making derogatory remarks at two different golf tournaments.

Barnes, 39, a Ryder Cup player many times, was fined £1,000 for comments he made about the PGA and its staff during the Southern Professional Championship at Manning Heath in September.

It was done, state the PGA,

after a general committee meeting at The Belfry, "within the hearing of the sponsor, officials

and members of the public."

Barnes was then fined a further £500 for criticism he made during a live television interview on the lack of preparation to the Dalmahoy course for the Dalmahoy Scottish PGA championship "during which he was

asked to take a sword on several occasions."

## Previous offences

It is not the first time Barnes has been in trouble for failing to mince his words. He was fined £1,000 for comments he once made about the PGA at The Belfry and also for deploiting a tee box at Wentworth in an adjacent garden.

At the same PGA hearing, Bill Longmire was fined £500 for failing to resume play, both he and Barnes sent letters of explanation. They have 28 days which to appeal.

## HENRY IS HONOURED

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Paul French and Malcolm

Swift's penalty stroke, Swift's

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over Barford to keep them in

with the leaders.

Oliver and West Warwickshire

won by the same score in their

home game with South Notts,

their goals coming from Andy

Buchan, Peter King and Paddy

Waters.

Medical duties delayed the

arrival of Division One, the

Warwickshire golfers, so their

match with Pierrick at Moseley.

By the time he arrived, Harborne

were already a goal down—but

substitute Kent Six, a former

Pierrick player, equalised.

Southwick's first two points of

the season at Coventry.

There was a surprise in the

Nottinghamshire Indoor

Championships when Beeston,

from Division Four (East) of the

Slatc League, fought their way

through.

Their luck ran out, though.

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